

FY2017
Earnings Results Briefing
(Reference materials)

June 4, 2018



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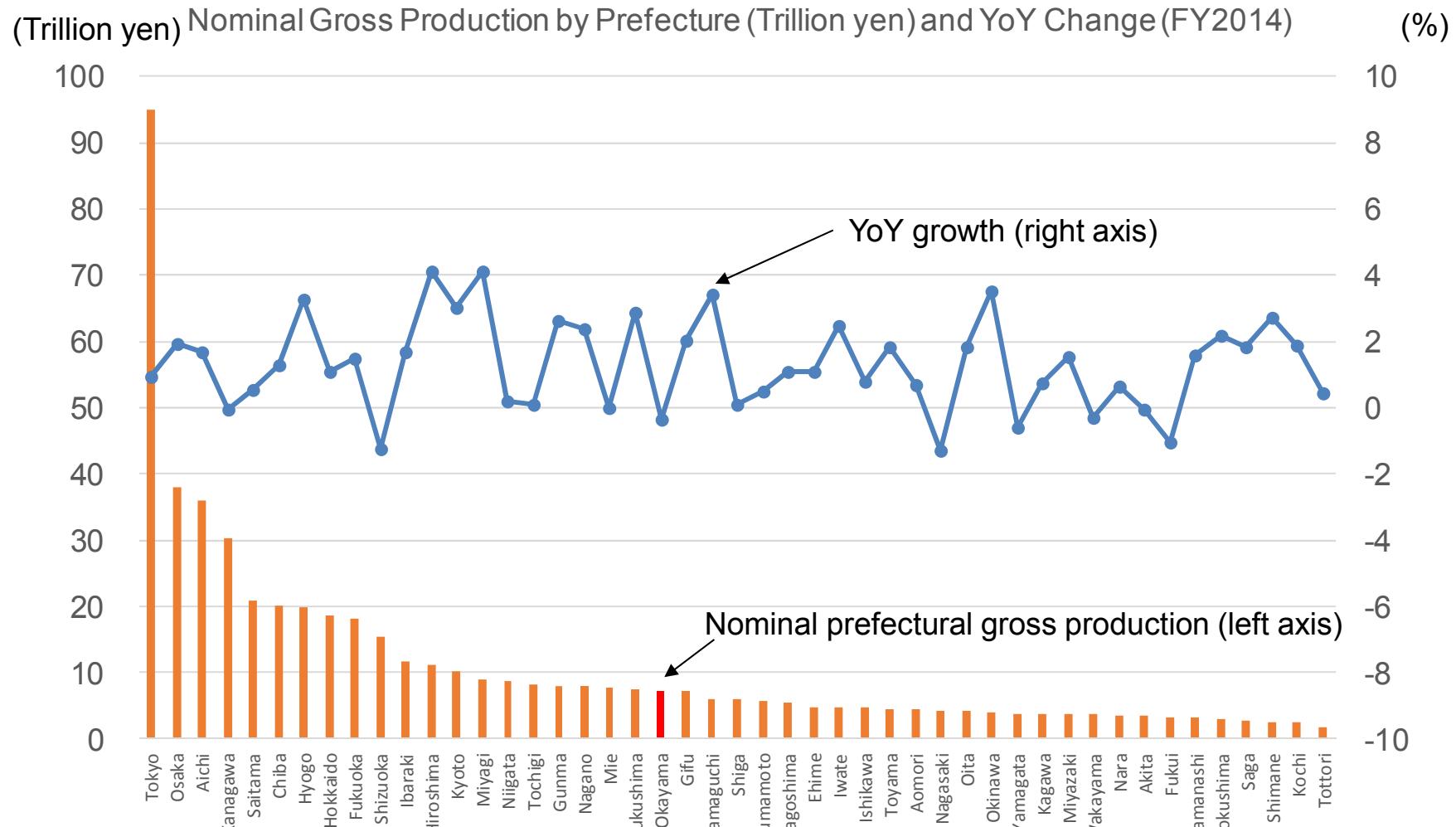
Okayama Prefecture's Industrial Structure

Okayama Prefecture's Economic Scale



| Items | Actual | Nationwide ranking (%) | Rank | Source | Survey date |
|--|-----------------------|------------------------|------|---|-------------|
| Area | 7,114 km ² | 1.9 | 17 | Nationwide survey on size of villages, townships, cities, and prefectures | Oct. 2017 |
| Population | 1,928,000 | 1.5 | 21 | Population estimate | Jan. 2017 |
| Number of Households | 835,989 | 1.5 | 17 | Population estimate | Jan. 2017 |
| Prefectural gross production (nominal) | 7.2428 trillion yen | 1.4 | 21 | Prefectural accounts | FY2014 |
| Number of private enterprises | 83,993 | 1.5 | 21 | Economic census | Jun. 2016 |
| Number of employees working at private enterprises | 830,804 | 1.4 | 20 | Economic census | Jun. 2016 |
| Agricultural yield | 144.6 billion yen | 1.6 | 23 | Statistics of Source: Agricultural Income Produced | 2016 |
| Product shipments | 7.7886 trillion yen | 2.5 | 15 | Economic census | 2015 |
| Information and communication industry sales | 145.8 billion yen | 0.3 | 21 | Economic census | 2013 |
| Wholesale and retail industry sales | 4.9866 trillion yen | 1.0 | 19 | Economic census | 2013 |
| Real estate industry sales and lease of goods | 264.0 billion yen | 0.7 | 17 | Economic census | 2013 |
| Hotel and restaurant industry sales | 236.4 billion yen | 1.2 | 23 | Economic census | 2013 |
| Life related services and entertainment industry sales | 372.6 billion yen | 1.1 | 25 | Economic census | 2013 |
| Healthcare and welfare sales | 1.1158 trillion yen | 1.2 | 17 | Economic census | 2013 |
| Construction output | 617.2 billion yen | 1.1 | 27 | Construction statistics | 2017 |
| New housing starts | 13,327 | 1.4 | 20 | Housing start statistics | 2017 |
| Customs and trade | 2.6872 trillion yen | 1.7 | 12 | Trade figures by port | 2017 |

Okayama Prefecture's Economic Scale



Source: FY2014 Cabinet Office's Annual Report on Prefectural Accounts

Okayama Prefecture's Industrial Structure (1)



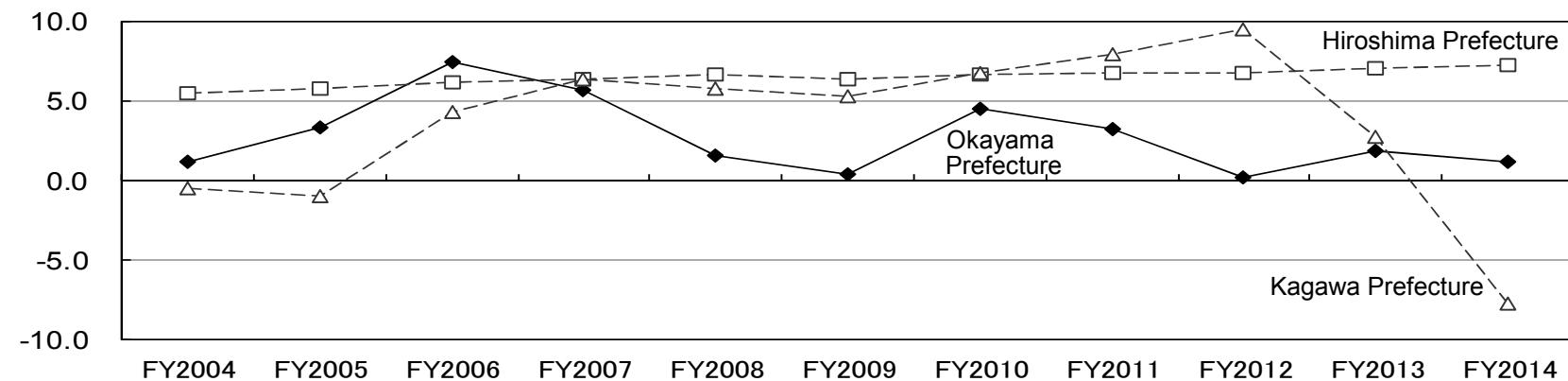
Gross production by economic activity (%)



*Total figures may not be 100% due to rounding.

Source: Cabinet Office's Annual Report on Prefectural Accounts

Ratio of goods and services imports/exports (net) to prefectoral gross production (nominal) (%)

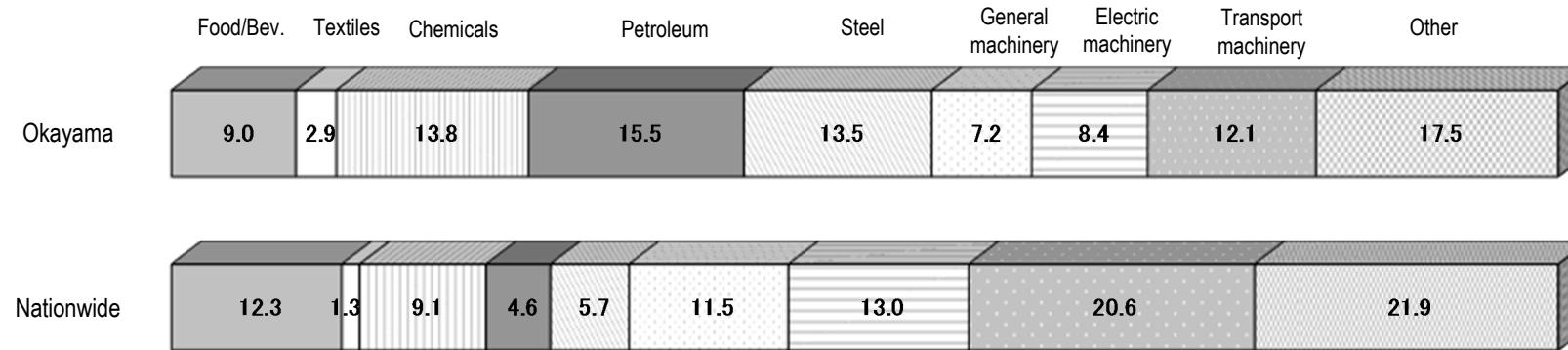


Source: Cabinet Office's Annual Report on Prefectural Accounts

Okayama Prefecture's Industrial Structure (2)



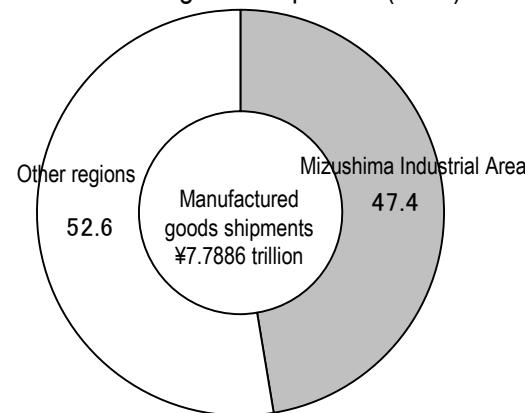
Breakdown of manufactured goods shipments (2015)



Source: METI, Okayama Prefecture "2016 Economic Census for Business Activity—Tabulation concerning the Manufacturing Industry"

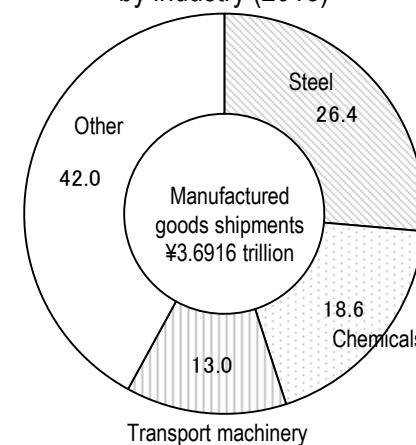
Mizushima Industrial Area's presence

Ratio of manufactured goods from the Mizushima Industrial Area versus total Okayama manufactured goods shipments (2015)



Source: Okayama Prefecture "2016 Economic Census for Business Activity—Tabulation by Industry"

Breakdown of manufactured goods from the Mizushima Industrial Area by industry (2015)

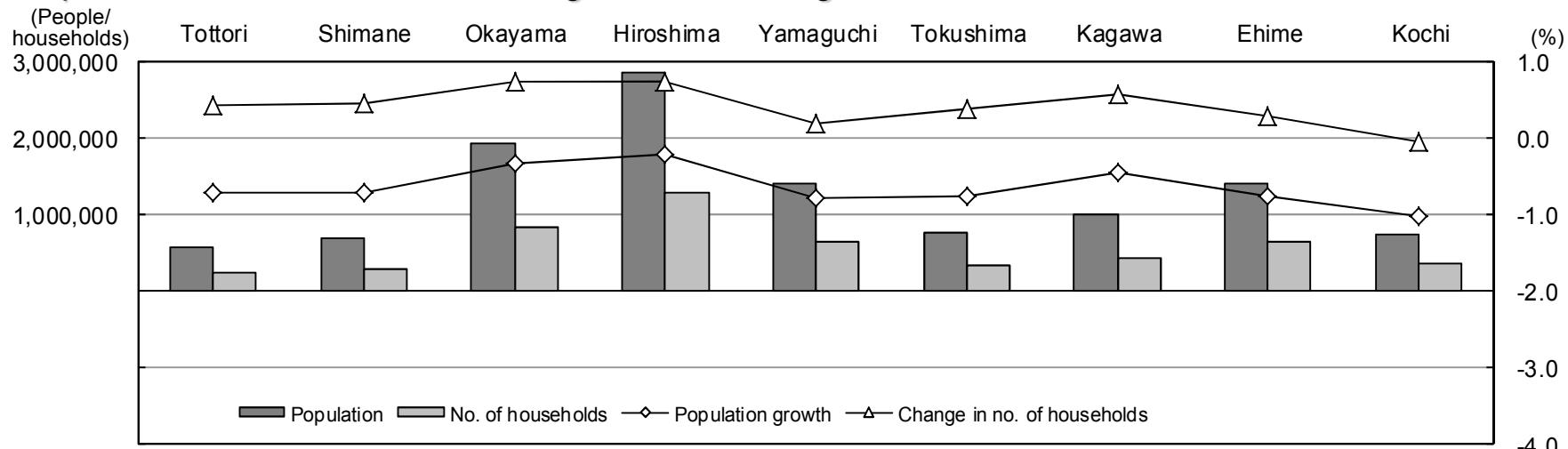


Source: Same as on the left

Okayama Prefecture's Growth Infrastructure and Potential (1)



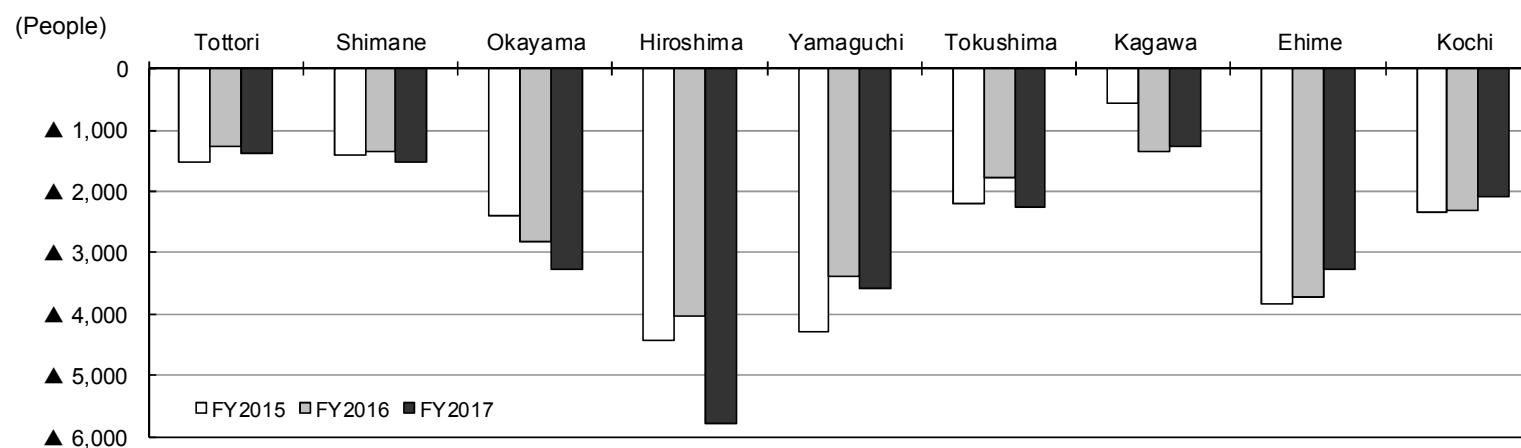
Population/No. of Households in Chugoku/Shikoku Region



Source: "Survey of Population, Demographics and Number of Households Based on the Basic Resident Register," Ministry of Internal Affairs and Communications

Note: Population and number of households is for January 1, 2017; The change in population and households is a comparison between January 2016 and January 2017.

Number of people moving to prefectures in the Chugoku-Shikoku region (in excess of the number of people leaving)

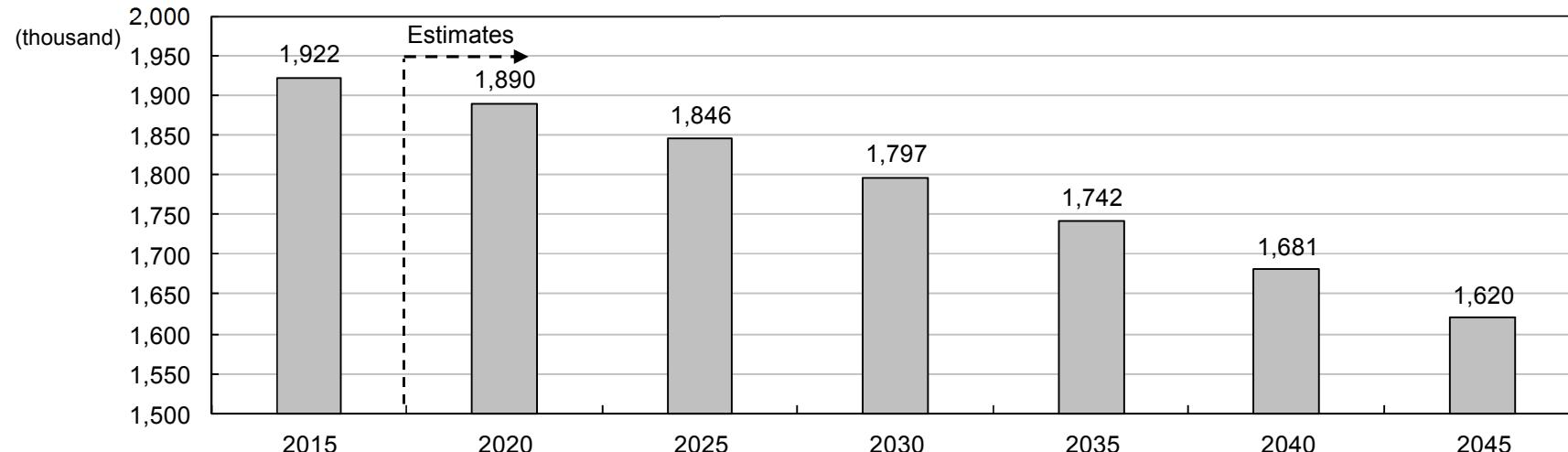


Source: Population transfer report based on basic resident registrations, Ministry of Internal Affairs and Communications

Okayama Prefecture's Growth Infrastructure and Potential (2)

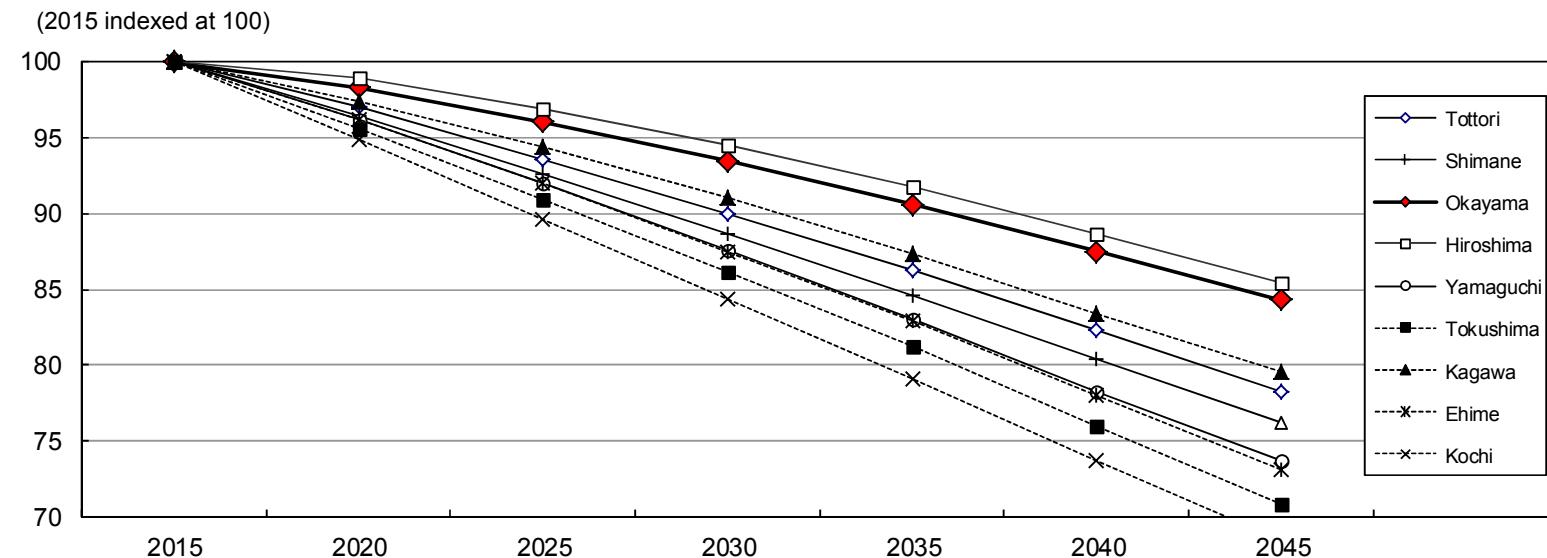


Population trends for Okayama Prefecture



Source: National Institute of Population and Social Security Research

Future population trends for the Chugoku-Shikoku region

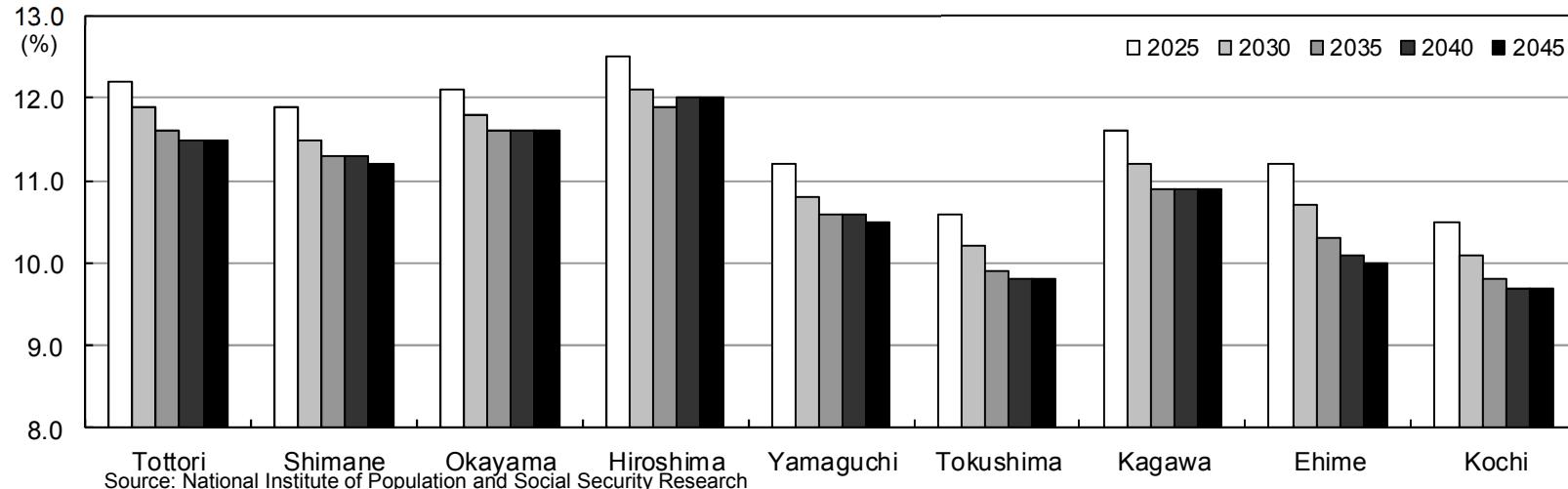


Source: National Institute of Population and Social Security Research

Okayama Prefecture's Growth Infrastructure and Potential (3)

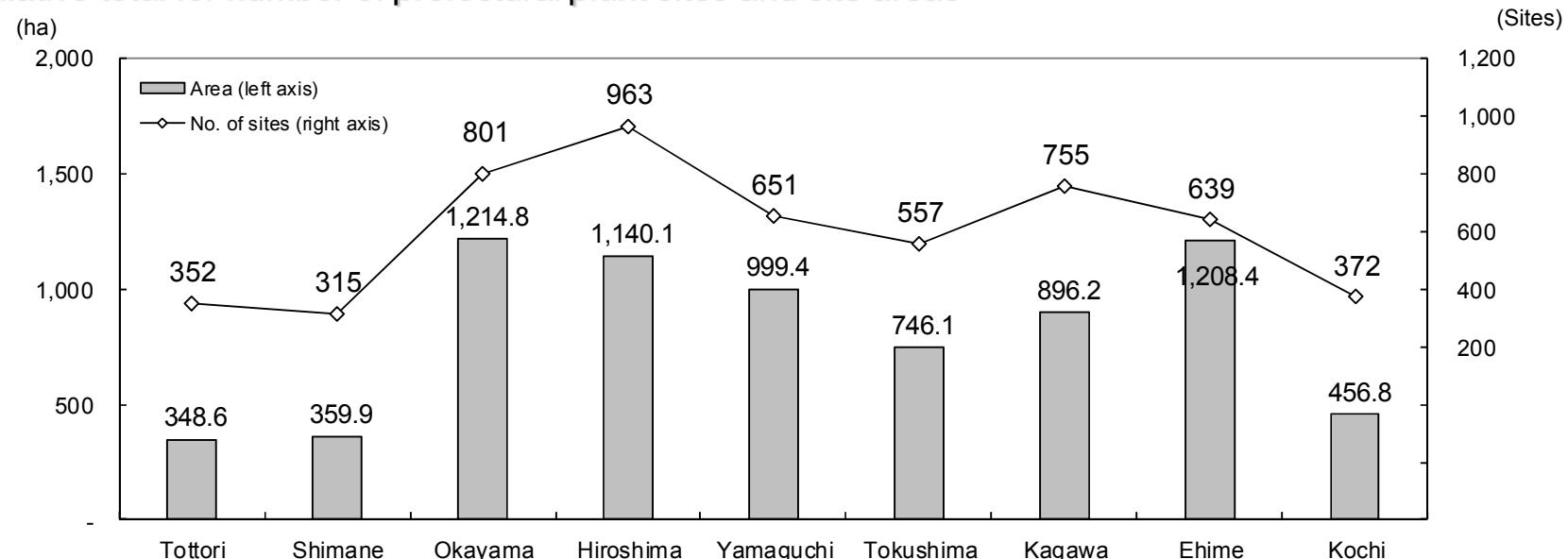


Youth population ratio trends in the Chugoku-Shikoku region



Source: National Institute of Population and Social Security Research

Cumulative total for number of prefectoral plant sites and site areas



Note: Acquired sites 1,000 sq. meters or larger. Cumulative for the period from January 1988 to December 2017; Excludes the electric power industry from 2015 onward
Source: Chugoku Bureau of Economy, Trade and Industry, Shikoku Bureau of Economy, Trade and Industry

Okayama Prefecture's Growth Infrastructure and Potential (4) 中国銀行

Okayama attracting attention as a location for films



An excellent environment provided by the “Land of Sunshine”

- ✓ A mild climate with many sunny days
 - ~ Enables efficient filming
- ✓ Good access from major metropolitan areas
 - ~ Easy access via air or shinkansen



Favorable “omotenashi (hospitality) systems

- ✓ Okayama Film Commission
 - ~ Provides information of all 27 cities and villages within the prefecture
- ✓ Active cooperation by the community
 - ~ Extras, shopping streets, police, schools, etc.

Okayama Film Commission's list of films assisted in FY2016

| Title of film | Director | Actors |
|--|----------------|--------------------------------|
| MANHUNT | John Woo | Hanyu Zhang, Masaharu Fukuyama |
| The Eight-Year Engagement | Takahisa Zeze | Takeru Sato, Tao Tsuchiya |
| My Teacher | Takahiro Miki | Toma Ikuta, Suzu Hirose |
| Momo to Kiji | Ichiro Kita | Aya Sakurai, Mihiro |
| The Salt of the Earth, Gunpei Yamamuro | Masatoshi Tojo | Ryu Morioka, Miwako Wagatsuma |
| The 100th Love with You | Sho Tsukikawa | miwa, Kentaro Sakaguchi |

✓ A wide variety of shooting sites

~ There are all types of shooting sites with good access: cities, sea, mountains, and rivers.

✓ Universality Ordinary and common landscapes can be found in Okayama.

~ It is easy to set the place as “another city” or a “fictional city.”



Location of *The Eight-Year Engagement*, Yoshozan
(photo courtesy of Okayama Film Commission)

Okayama Prefecture's Growth Infrastructure and Potential (5) 中国銀行

Okayama, the key point of Honshu-Shikoku exchange

A crossing point between Honshu and Shikoku, where the Sanyo Expressway stretching from east to west, the Chugoku Expressway, the Seto-Chuo Expressway stretching from north to south, the Okayama Expressway, and the Yonago Expressway meet

- 30th anniversary from the opening of the Great Seto Bridge



The number of visitors is 23.5 million per year, the largest among the three routes.

- Traffic on the Seto-Chuo Expressway reaches a record high.
- Okayama and Shikoku to become one economic zone
- The number of students from Shikoku is increasing; the JR Seto-Ohashi Line is also busy.
- Local supermarkets are opening in Shikoku.



- New establishments and expansions of logistics centers continue.

The area size of commercial warehouses in Okayama is the largest in the Chugoku & Shikoku regions.*

*Source: Okayama Warehousing Association
(Type 1-3 warehouse total floor area)

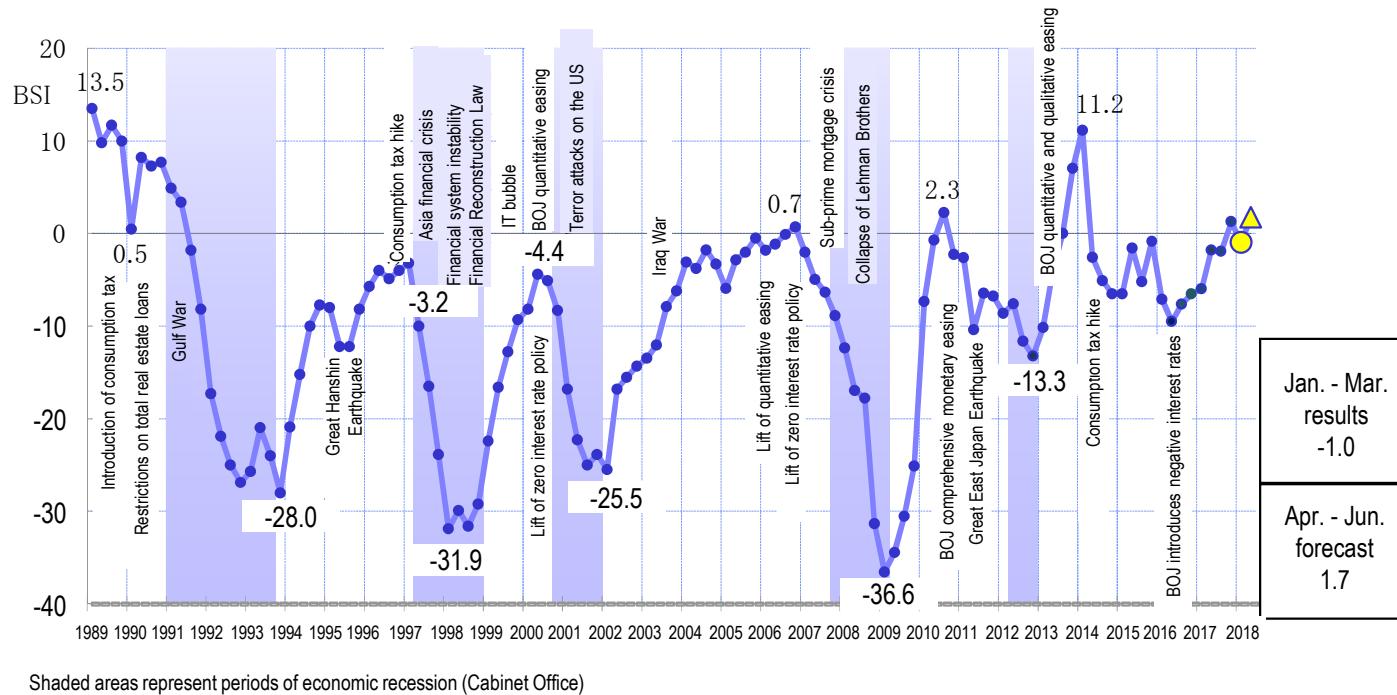
- Manufacturers and distribution companies have expanded into the prefecture as their base in western Japan.
Delivers to east Japan in times of emergency
- The population of the area within a two-hour range by expressway is 16 million.



Source: Okayama Prefecture website

Okayama Prefecture's Economic Trends

The economy in Okayama is moving toward a recovery.



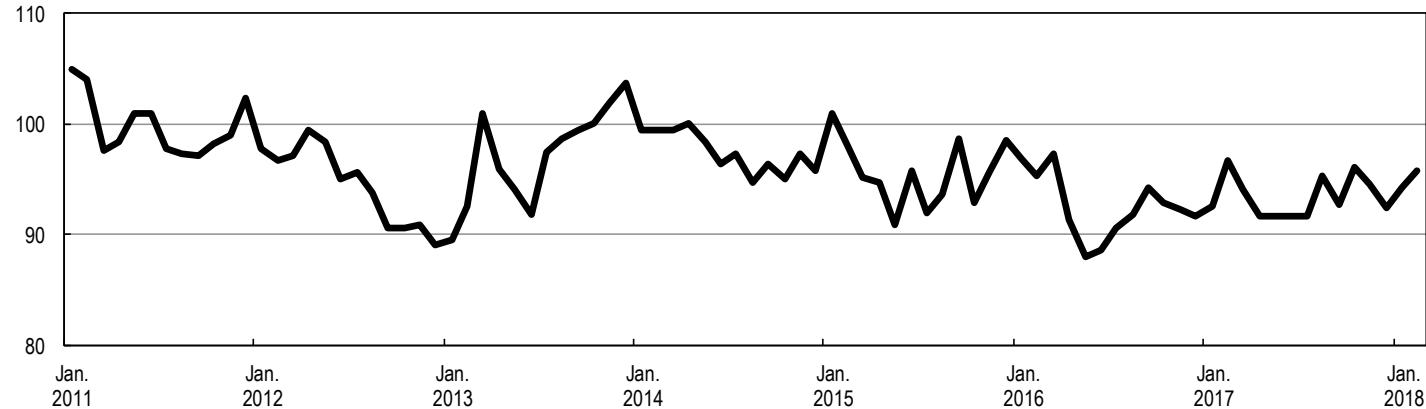
BSI (Business Survey Index) is designed to measure corporate managers' confidence in sales and business conditions and their forecasts for their company's performance (favorable turnaround, unchanged, deterioration). A favorable turnaround year-on-year warrants an A, while unchanged performance warrants a B, and deterioration a C ($A+B+C=100$). The BSI is calculated by using the following equation: $(A-C) \div 2$. Consequently, the more corporate managers that indicate their company's performance is taking a positive turnaround, the closer the index reaches to 50. Conversely, the more respondents that determine performance is deteriorating, the closer the index is to -50.

Local Economic Trends (2)



Industrial production ... Beginning to improve, led by external demand

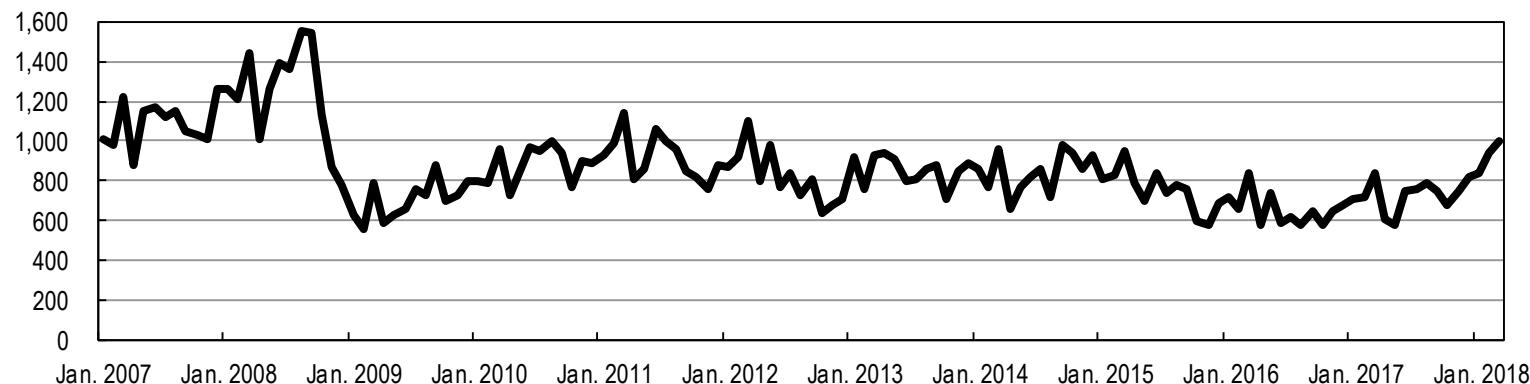
Industrial production index trends (2010 indexed at 100; seasonally adjusted)



Source: Okayama Prefecture Statistical Analysis Section

Exports ... Increasing due to increased production of vehicles

Customs clearance value for exports (yen basis; 100 million yen)



Source: Kobe customs

Local Economic Trends (3)



Capital investment ... Flat growth

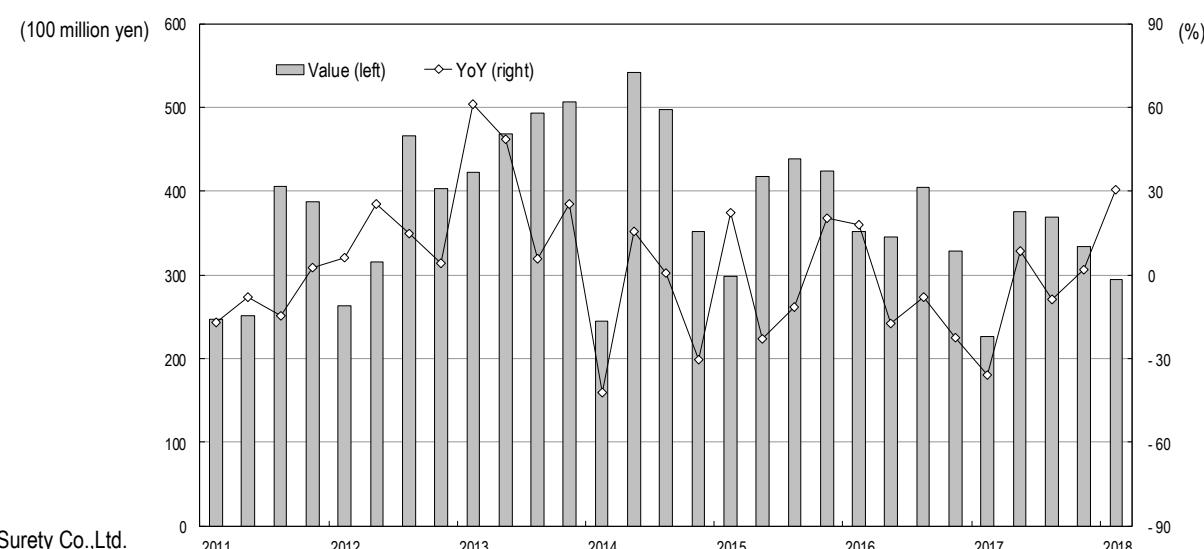
Change in capital investment year-on-year

| (%) | Okayama | | | Nationwide | | |
|----------------|------------------------|-------------------|-------|------------------------|-------------------|-------|
| | Manufacturing industry | Non-manufacturing | Total | Manufacturing industry | Non-manufacturing | Total |
| FY2015 results | 8.6 | - 2.5 | 4.4 | 9.1 | 2.9 | 5.0 |
| FY2016 results | 26.4 | - 9.4 | 14.1 | 2.6 | - 0.7 | 0.4 |
| FY2017 plan | - 10.5 | 8.9 | - 4.0 | 6.5 | 2.7 | 4.0 |
| FY2018 plan | 19.6 | 5.8 | 14.3 | 6.0 | - 4.5 | 4.6 |

Source: Bank of Japan; Okayama BOJ branch

Public investment ... Trending within a flat growth range

Change in public works investment year-on-year



Source: West Japan Construction Surety Co.,Ltd.

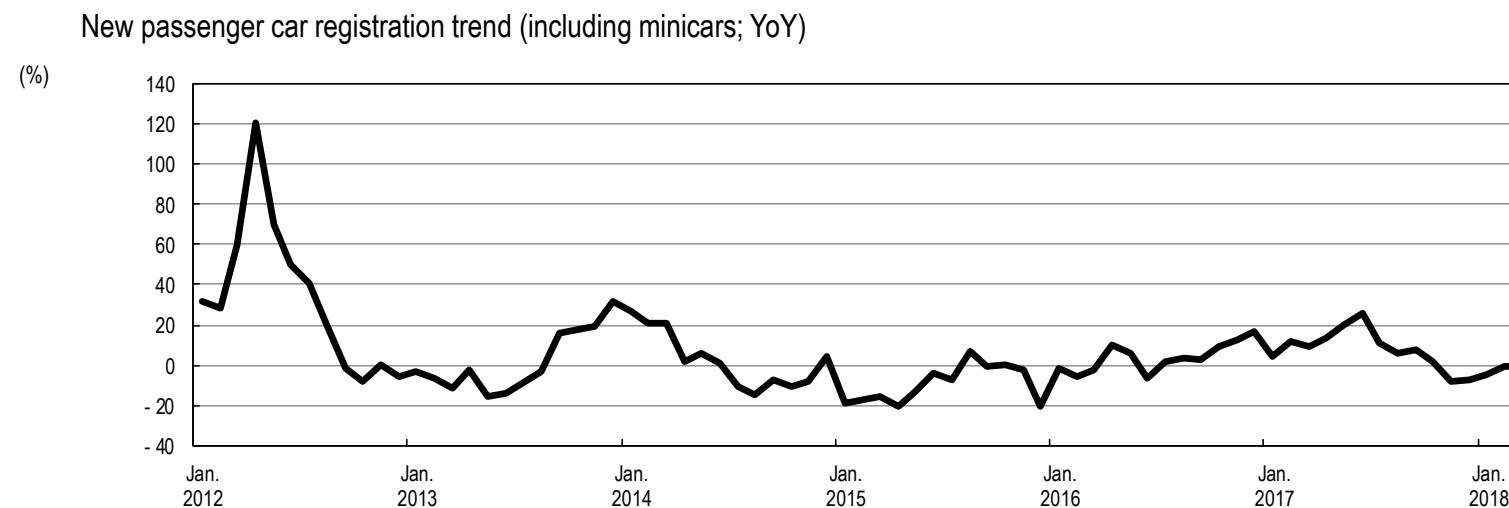
Local Economic Trends (4)



Consumer spending ... Showing signs of recovery due to replacement demand for consumer durables



Source: Chugoku Bureau of Economy, Trade and Industry

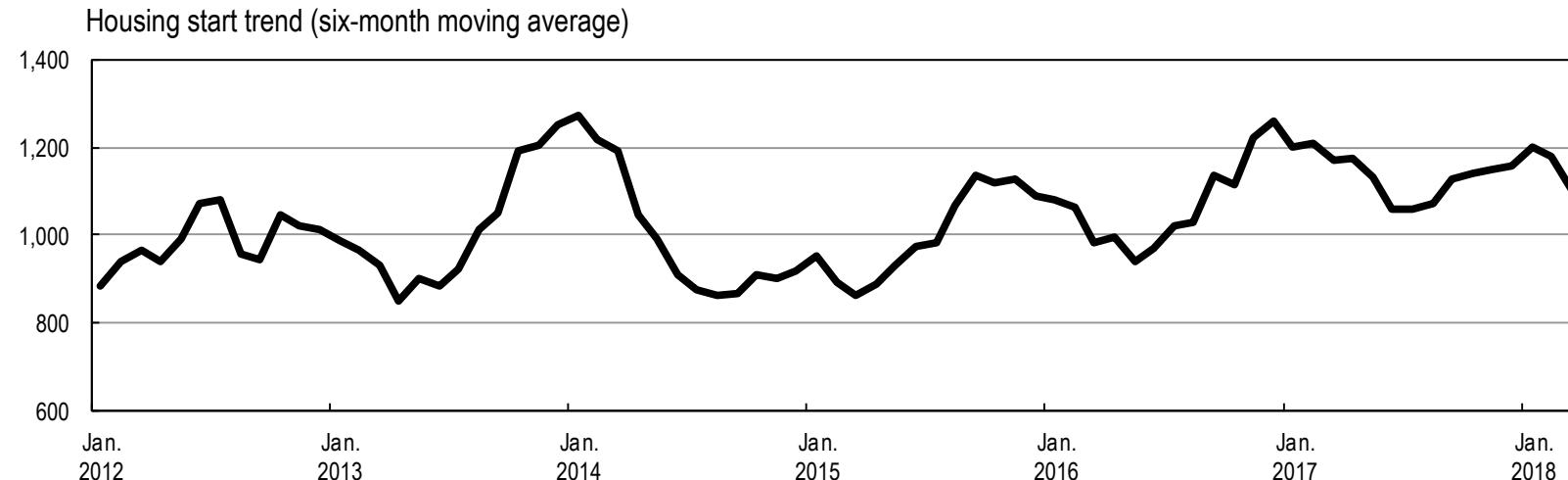


Source: Chugoku Transport & Tourism Bureau, Okayama branch

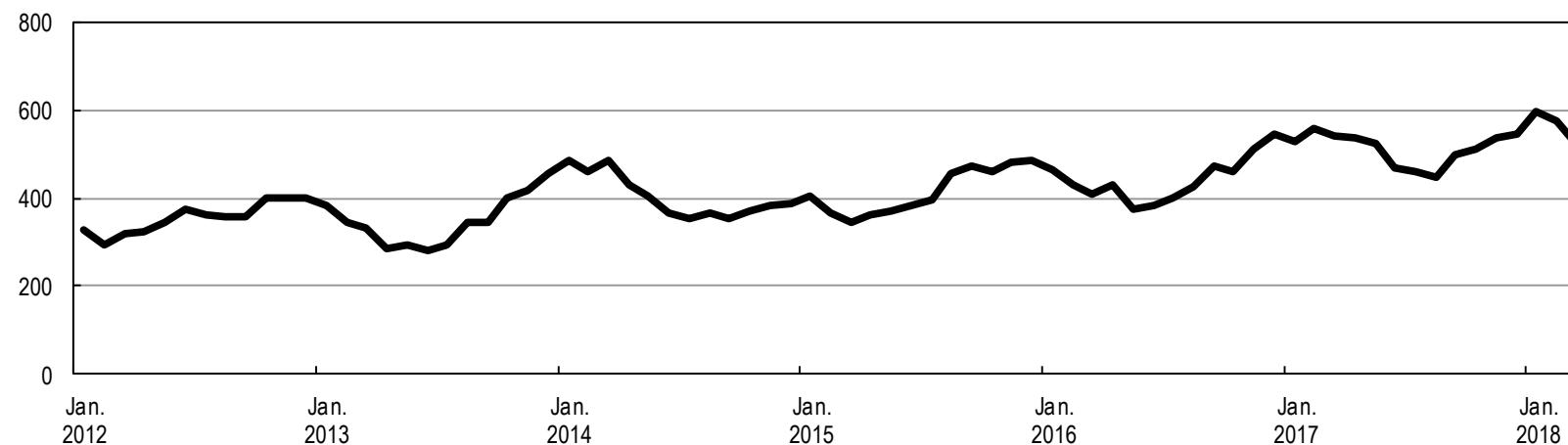
Local Economic Trends (5)



Housing investment ... Sluggish



Rental housing start trend (six-month moving average)



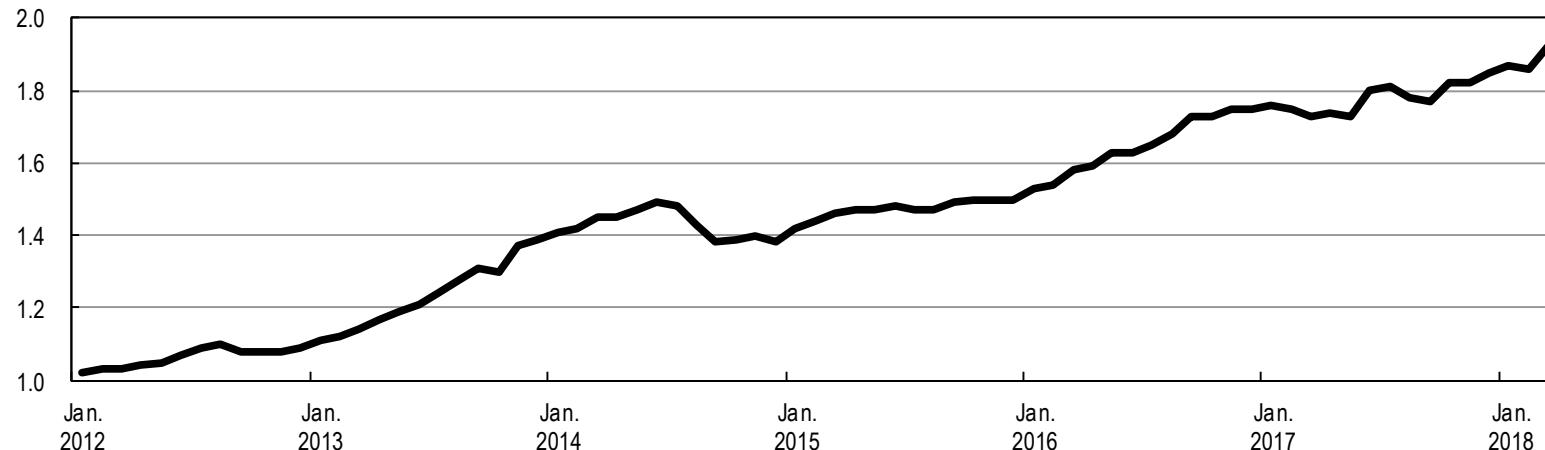
Source: MLIT

Local Economic Trends (6)



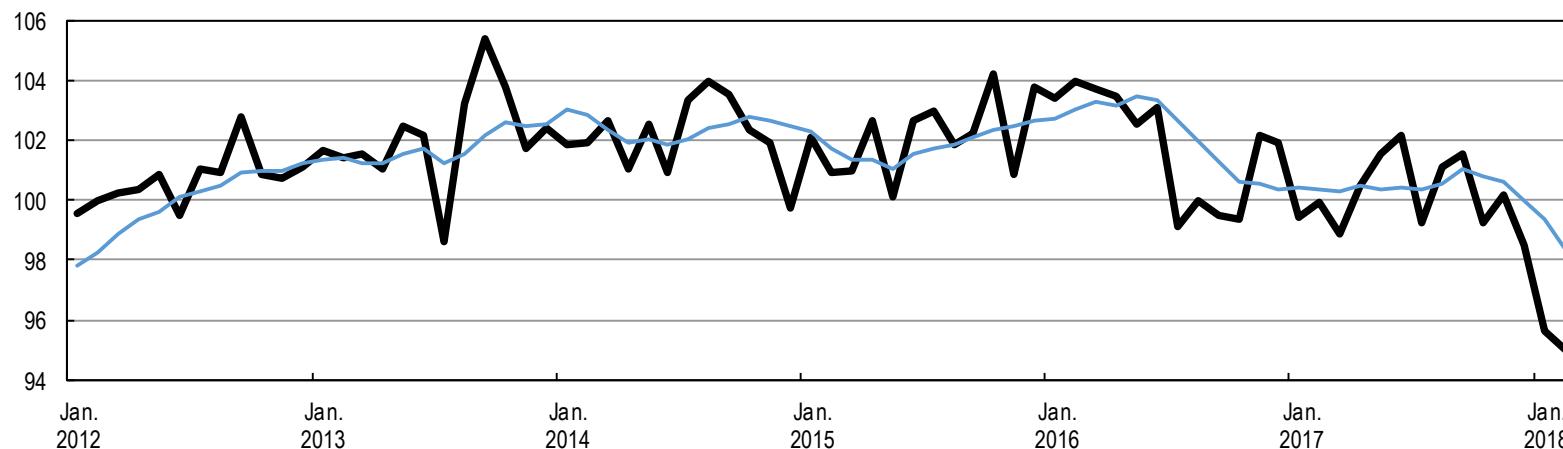
Employment and income trends ... Although employment is robust due to increased job openings, labor shortage is intensifying.
Meanwhile, income growth is stagnant.

Job openings to applicants ratio trend (seasonally adjusted)



Source: Data from employment service section, Okayama Labour Bureau, Ministry of Health, Labour and Welfare

Salary level trend (2015 indexed at 100; seasonally adjusted)

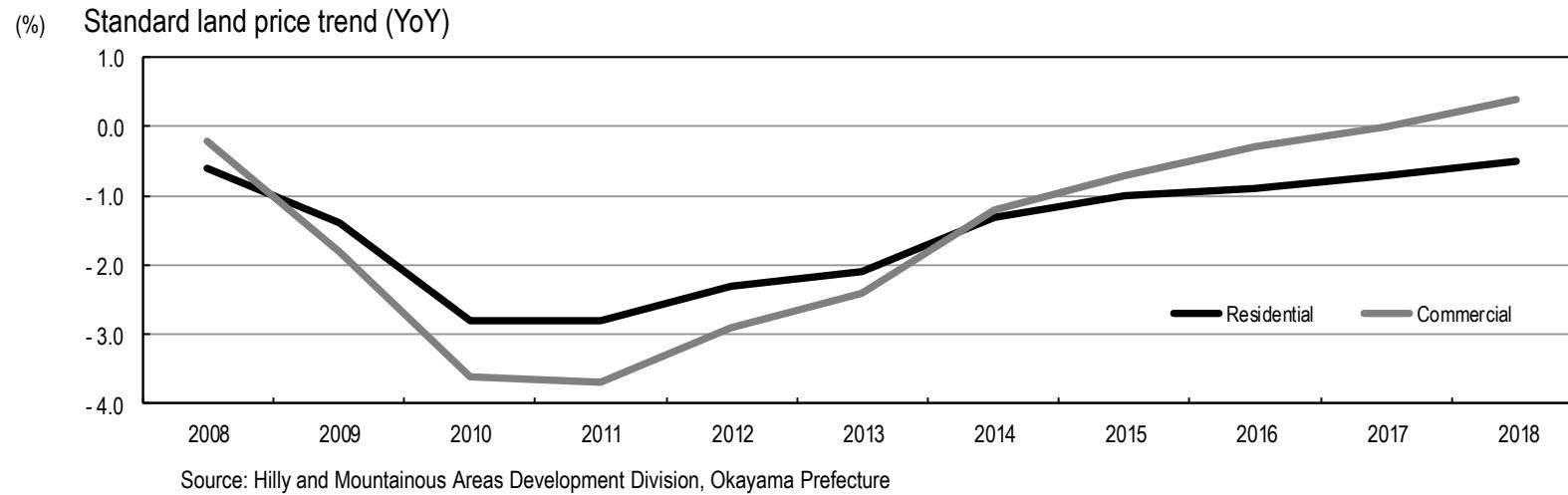


Source: Data from the Statistic Analysis Section of Okayama Prefecture seasonally adjusted by the Okayama Economic Research Institute

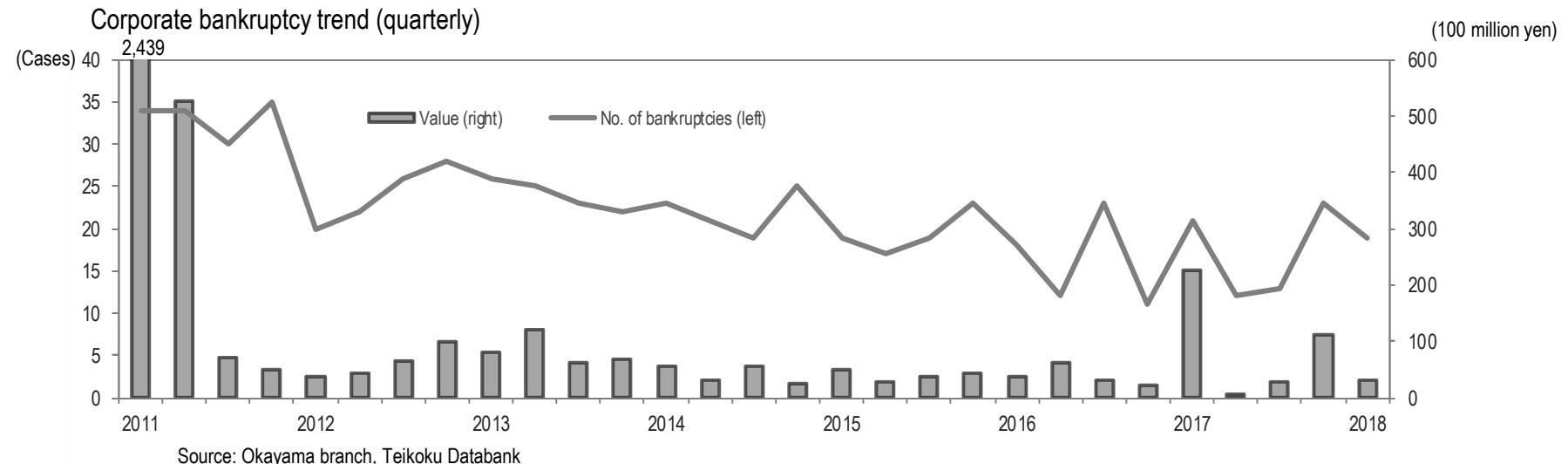
Local Economic Trends (7)



Land prices ... Commercial land prices rising for the first time in 27 years



Corporate bankruptcies ... Bankruptcy has remained low



Chugoku Bank's Management Indicators

Profit and Loss Statement (1)



| [Parent] (million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|---|--------------|--------------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
| Ordinary revenue | 60,354 | 117,853 | 55,893 | 109,307 | 58,723 | 113,236 | 58,634 | 125,036 | 57,586 | 116,499 |
| Banking revenue | 50,625 | 98,500 | 49,835 | 100,785 | 50,904 | 101,156 | 50,876 | 111,877 | 51,803 | 103,360 |
| Extraordinary revenue | 9,729 | 19,352 | 6,057 | 8,521 | 7,819 | 12,080 | 7,758 | 13,159 | 5,783 | 13,138 |
| Ordinary expense | 39,161 | 73,703 | 36,262 | 73,536 | 35,796 | 72,600 | 41,286 | 96,068 | 43,543 | 88,567 |
| Banking expense | 36,804 | 69,732 | 34,573 | 69,797 | 34,608 | 69,303 | 37,402 | 86,795 | 40,643 | 81,918 |
| Extraordinary expense | 2,357 | 3,971 | 1,688 | 3,739 | 1,187 | 3,297 | 3,883 | 9,272 | 2,900 | 6,649 |
| Recurring profit | 21,193 | 44,149 | 19,631 | 35,770 | 22,927 | 40,635 | 17,348 | 28,968 | 14,043 | 27,931 |
| Banking income | 13,828 | 28,783 | 15,269 | 31,001 | 16,303 | 31,866 | 13,478 | 25,090 | 11,164 | 21,451 |
| Gross income | 42,528 | 85,334 | 44,211 | 88,270 | 44,082 | 87,326 | 41,666 | 79,977 | 39,887 | 77,117 |
| (Net interest income) | 36,985 | 72,121 | 36,287 | 72,416 | 35,889 | 70,028 | 33,428 | 67,765 | 33,862 | 66,265 |
| (Fees and commissions) | 6,906 | 13,709 | 7,465 | 14,834 | 7,431 | 15,024 | 7,645 | 15,214 | 7,116 | 14,610 |
| (Other banking income) | -1,363 | -495 | 459 | 1,019 | 762 | 2,272 | 592 | -3,002 | -1,091 | -3,757 |
| Expenses | 28,700 | 56,551 | 28,942 | 57,269 | 27,779 | 55,459 | 28,187 | 54,886 | 28,723 | 55,666 |
| General provisions for doubtful receivables | - | - | - | - | - | - | - | - | - | - |
| Extraordinary gain | 30 | 91 | 1 | 1 | 44 | 46 | - | 3 | 0 | 14 |
| Extraordinary loss | 120 | 364 | 289 | 361 | 177 | 394 | 126 | 466 | 143 | 209 |
| Impairment loss | 36 | 143 | 237 | 246 | 66 | 124 | 80 | 414 | 132 | 148 |
| Income before income tax (1H) | 21,103 | 43,876 | 19,342 | 35,409 | 22,794 | 40,288 | 17,222 | 28,505 | 13,900 | 27,736 |
| Corporate, residential, and business taxes | 4,311 | 9,214 | 6,258 | 12,322 | 6,101 | 11,006 | 4,110 | 8,688 | 2,964 | 7,218 |
| Income tax adjustments | 3,322 | 7,575 | 133 | 2,182 | 1,140 | 3,352 | 996 | 776 | 1,117 | 1,107 |
| Net income (1H) | 13,469 | 27,086 | 12,950 | 20,904 | 15,552 | 25,928 | 12,115 | 19,039 | 9,819 | 19,409 |

[Consolidated]

| | | | | | | | | | | |
|---|--------|---------|--------|---------|---------|---------|--------|---------|--------|---------|
| Ordinary revenue | 68,010 | 133,177 | 63,124 | 124,221 | 65,753 | 129,180 | 66,647 | 142,867 | 65,261 | 132,445 |
| Recurring profit | 23,189 | 48,107 | 21,306 | 39,106 | 24,262 | 43,440 | 18,473 | 31,605 | 15,385 | 30,922 |
| Net income attributable to owners of the parent (1H) | 14,301 | 28,717 | 13,594 | 24,702 | 16,094 | 27,252 | 12,590 | 20,323 | 10,566 | 21,258 |
| Net income (1H) | 14,736 | 29,592 | 13,931 | 25,446 | 16,211 | 27,522 | 12,745 | 20,627 | 10,566 | 21,258 |
| Other comprehensive income | -995 | -669 | 15,318 | 48,293 | -25,610 | -14,871 | -4,307 | -18,359 | 12,312 | 8,687 |
| Valuation difference from other available-for-sale securities | -2,067 | -1,682 | 16,011 | 48,301 | -25,683 | -4,798 | -4,556 | -19,641 | 11,431 | 6,403 |
| Deferred hedge gains | 1,072 | 1,012 | -648 | -1,262 | 46 | -1,811 | -344 | 675 | 222 | 1,087 |
| Comprehensive income (1H) | 13,741 | 28,922 | 29,250 | 73,739 | -9,398 | 12,650 | 8,437 | 2,268 | 22,879 | 29,946 |

Profit and Loss Statement (2)



| [Parent] (million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 1H |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Bond related gains/losses | -2,136 | -1,626 | 225 | 45 | 406 | 1,742 | 732 | -2,038 | -300 | -2,481 |
| Gain on bond sales, including JGBs | 1,037 | 1,878 | 1,038 | 2,625 | 1,892 | 4,311 | 3,520 | 13,536 | 1,634 | 3,827 |
| Gain on bond redemption, including JGBs | - | - | - | - | - | - | - | - | - | - |
| Loss on bond sales, including JGBs | 3,173 | 3,505 | 813 | 2,580 | 1,485 | 2,568 | 2,788 | 15,575 | 1,901 | 6,308 |
| Loss on bond redemption, including JGBs | - | - | - | - | - | - | - | - | - | - |
| Bond redemption, including JGBs | - | - | - | - | - | - | - | - | 34 | - |
| Equity-related gains/losses | 1,982 | 2,620 | 1,569 | 3,775 | 2,696 | 3,349 | 945 | 4,379 | 456 | 4,437 |
| Gain on equity sales | 3,574 | 5,062 | 2,438 | 5,448 | 3,255 | 5,126 | 3,401 | 9,937 | 1,717 | 6,888 |
| Loss on equity sales | 1,587 | 2,437 | 817 | 1,673 | 540 | 1,586 | 1,666 | 2,928 | 1,261 | 2,450 |
| Share redemption | 4 | 4 | 51 | - | 18 | 190 | 789 | 2,628 | - | - |
| Non-performing loan disposal | -4,310 | -10,844 | -1,827 | 222 | -2,659 | -3,755 | -2,716 | -209 | -2,632 | -1,770 |
| General provisions for doubtful receivables | -4,001 | -9,456 | -4,145 | -6,160 | -2,577 | -3,652 | -487 | -104 | -2,498 | -1,753 |
| Individual provisions for doubtful accounts | -328 | -1,456 | 2,109 | 5,789 | -82 | -209 | -2,241 | -187 | -136 | -25 |
| Loan write-offs | - | 6 | - | - | - | - | - | - | - | - |
| Loss on claim sales | 18 | 61 | 208 | 592 | 0 | 106 | 11 | 81 | 1 | 8 |

Ordinary Revenue Breakdown



| [Parent] (million yen) | FY2013 1H | FY2013 | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|---|--------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
| Ordinary revenue | 60,354 | 117,853 | 55,893 | 109,307 | 58,723 | 113,236 | 58,634 | 125,036 | 57,586 | 116,499 |
| Banking revenue | 50,625 | 98,500 | 49,835 | 100,785 | 50,904 | 101,156 | 50,876 | 111,877 | 51,803 | 103,360 |
| Net interest income | 39,830 | 77,648 | 39,004 | 78,174 | 39,113 | 77,137 | 37,604 | 78,762 | 40,722 | 80,016 |
| Lending rate | 22,945 | 45,475 | 21,991 | 43,673 | 21,195 | 42,622 | 20,789 | 42,891 | 23,134 | 47,027 |
| Securities interest rate | 16,656 | 31,751 | 16,787 | 33,951 | 17,526 | 33,777 | 16,432 | 34,962 | 16,975 | 31,545 |
| Call loan interest rate | 46 | 78 | 34 | 83 | 56 | 77 | 73 | 307 | 299 | 813 |
| Interest rate on bills bought | - | - | - | - | - | - | - | - | - | - |
| Gensaki transaction interest rate | - | - | - | - | - | - | - | - | - | - |
| Deposit interest rate | 23 | 39 | 53 | 207 | 211 | 410 | 189 | 375 | 187 | 374 |
| Foreign currency interest income | 30 | 60 | 26 | 51 | 23 | 50 | 28 | 53 | 28 | 58 |
| Financial swap interest income | - | - | - | - | - | - | - | - | - | - |
| Other interest income | 127 | 242 | 110 | 207 | 99 | 199 | 90 | 172 | 97 | 196 |
| Fees and commissions | 8,975 | 17,831 | 9,522 | 18,950 | 9,502 | 19,173 | 9,735 | 19,439 | 9,276 | 18,911 |
| Fee and commission income | 2,903 | 5,817 | 2,883 | 5,780 | 2,844 | 5,737 | 2,853 | 5,712 | 2,818 | 5,669 |
| Other fee and commission income | 6,072 | 12,012 | 6,639 | 13,167 | 6,657 | 13,435 | 6,882 | 13,725 | 6,458 | 13,240 |
| Trust fees | - | 1 | - | 1 | - | 1 | 0 | 1 | 0 | 1 |
| Other banking revenue | 1,818 | 3,020 | 1,308 | 3,659 | 2,288 | 4,844 | 3,536 | 13,675 | 1,804 | 4,432 |
| Gain on sale of bonds, including JGBs | 1,037 | 1,878 | 1,038 | 2,625 | 1,892 | 4,311 | 3,520 | 13,536 | 1,634 | 3,827 |
| Gain on sale of foreign currencies | 256 | 296 | - | - | - | 24 | - | - | - | - |
| Gain on sale of securities | - | - | - | - | - | - | 14 | 9 | - | - |
| Financial derivative revenue | 521 | 841 | 268 | 1,032 | 394 | 506 | - | 126 | 168 | 603 |
| Other | 2 | 4 | 0 | 2 | 1 | 3 | 1 | 2 | 0 | 1 |
| Extraordinary income | 9,729 | 19,352 | 6,057 | 8,521 | 7,819 | 12,080 | 7,758 | 13,159 | 5,783 | 13,138 |
| Gain on sale of equities | 3,574 | 5,062 | 2,438 | 5,448 | 3,255 | 5,126 | 3,401 | 9,937 | 1,717 | 6,888 |
| Gain on investment trusts | 119 | 152 | 50 | 145 | - | 12 | 5 | 67 | 103 | 85 |
| Reversal to provisions for doubtful receivables | 4,329 | 10,912 | 2,035 | 370 | 2,659 | 3,861 | 2,728 | 291 | 2,634 | 1,778 |
| Gain on non-performing loans recovered | 6 | 6 | 0 | 4 | 0 | 0 | 12 | 12 | 5 | 5 |
| Other | 1,700 | 3,218 | 1,532 | 2,553 | 1,903 | 3,079 | 1,610 | 2,850 | 1,322 | 4,380 |

Ordinary Expense Breakdown



| [Parent] (million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|---|--------------|--------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Ordinary expenses | 39,161 | 73,703 | 36,262 | 73,536 | 35,796 | 72,600 | 41,286 | 96,068 | 43,543 | 88,567 |
| Banking expenses | 36,804 | 69,732 | 34,573 | 69,797 | 34,608 | 69,303 | 37,402 | 86,795 | 40,643 | 81,918 |
| Interest expense | 2,852 | 5,542 | 2,724 | 5,771 | 3,230 | 7,121 | 4,180 | 11,006 | 6,863 | 13,759 |
| Expenses matching the amount of investment of money held in trust | 7 | 14 | 6 | 13 | 6 | 13 | 4 | 9 | 3 | 9 |
| Deposit interest | 1,229 | 2,333 | 1,122 | 2,182 | 1,136 | 2,221 | 820 | 1,791 | 1,018 | 1,928 |
| Negotiable certificates of deposit (NCD) interest | 113 | 211 | 95 | 196 | 102 | 196 | 52 | 89 | 33 | 60 |
| Call money interest | 423 | 839 | 378 | 937 | 630 | 1,607 | 1,085 | 2,436 | 824 | 1,374 |
| Interest on sales under agreement to repurchase | - | - | - | - | - | - | 0 | 101 | 538 | 1,584 |
| Securities lending transaction interest payable | 130 | 237 | 161 | 511 | 384 | 1,134 | 889 | 2,354 | 943 | 1,474 |
| Interest on commercial papers | - | - | - | - | - | - | - | 48 | 336 | 779 |
| Borrowed money interest payable | 47 | 112 | 92 | 218 | 144 | 303 | 190 | 572 | 556 | 1,237 |
| Foreign exchange interest payable | 0 | 0 | 0 | 0 | 9 | 22 | 92 | 316 | 7 | 7 |
| Financial swap interest payable | 907 | 1,802 | 868 | 1,714 | 820 | 1,627 | 1,048 | 3,290 | 2,605 | 5,311 |
| Other interest payable | 1 | 5 | 5 | 10 | 1 | 8 | 0 | 6 | 0 | 0 |
| Fees and commissions | 2,069 | 4,122 | 2,057 | 4,115 | 2,071 | 4,149 | 2,090 | 4,225 | 2,159 | 4,301 |
| Fees and commissions payable | 440 | 880 | 435 | 875 | 441 | 883 | 454 | 902 | 463 | 919 |
| Other fees and commissions payable | 1,628 | 3,241 | 1,621 | 3,239 | 1,630 | 3,265 | 1,635 | 3,323 | 1,696 | 3,382 |
| Other banking expenses | 3,182 | 3,516 | 848 | 2,640 | 1,526 | 2,572 | 2,944 | 16,677 | 2,895 | 8,190 |
| Loss on sale of bonds, including JGBs | 3,173 | 3,505 | 813 | 2,580 | 1,485 | 2,568 | 2,788 | 15,575 | 1,901 | 6,308 |
| Bond redemption, including JBGs | - | - | - | - | - | - | - | - | 34 | - |
| Loss on foreign exchange transactions | - | - | 34 | 48 | 34 | - | 82 | 1,101 | 957 | 1,873 |
| Loss on securities transactions | 8 | 11 | 1 | 11 | 6 | 3 | - | - | 2 | 8 |
| Financial derivative expenses | - | - | - | - | - | - | 73 | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - |
| General provisions for doubtful receivables | - | - | - | - | - | - | - | - | - | - |
| Expenses | 28,700 | 56,551 | 28,942 | 57,269 | 27,779 | 55,459 | 28,187 | 54,886 | 28,723 | 55,666 |
| Extraordinary expenses | 2,357 | 3,971 | 1,688 | 3,739 | 1,187 | 3,297 | 3,883 | 9,272 | 2,900 | 6,649 |
| Individual provisions for doubtful accounts | - | - | - | - | - | - | - | - | - | - |
| Redemption of loans and bills discounted | - | 6 | - | - | - | - | - | - | - | - |
| Loss on sale of equity | 1,587 | 2,437 | 817 | 1,673 | 540 | 1,586 | 1,666 | 2,928 | 1,261 | 2,450 |
| Equity redemption | 4 | 4 | 51 | - | 18 | 190 | 789 | 2,628 | - | - |
| Loss on money held in trust | 62 | 25 | 70 | 3 | 106 | 182 | 98 | 88 | 0 | 118 |
| Retirement expense | -37 | -75 | -67 | 13 | 39 | 78 | 855 | 1,711 | 949 | 1,899 |
| Other | 740 | 1,573 | 816 | 2,049 | 482 | 1,259 | 473 | 1,914 | 688 | 2,179 |

Expense Breakdown



| [Parent] (million yen) | FY2013 1H | FY2013 | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|-----------------------------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Expenses (1) | 28,700 | 56,551 | 28,942 | 57,269 | 27,779 | 55,459 | 28,187 | 54,886 | 28,723 | 55,666 |
| Personnel | 15,434 | 31,106 | 15,457 | 31,232 | 14,879 | 29,758 | 14,903 | 29,553 | 14,702 | 28,910 |
| Salaries | 8,290 | 16,650 | 8,250 | 16,549 | 8,259 | 16,571 | 8,316 | 16,610 | 8,171 | 16,051 |
| Bonuses | 2,879 | 5,894 | 3,029 | 6,268 | 3,107 | 6,146 | 3,002 | 5,755 | 2,807 | 5,410 |
| Retirement expenses | 1,222 | 2,437 | 1,011 | 2,024 | 212 | 426 | 222 | 446 | 353 | 710 |
| Social insurance | 1,714 | 3,461 | 1,753 | 3,550 | 1,789 | 3,580 | 1,804 | 3,600 | 1,800 | 3,575 |
| Temporary employment expense | 1,328 | 2,662 | 1,412 | 2,840 | 1,511 | 3,035 | 1,557 | 3,140 | 1,569 | 3,162 |
| Property expense | 11,496 | 23,015 | 11,636 | 23,238 | 10,901 | 22,615 | 11,250 | 22,218 | 11,502 | 23,138 |
| Depreciation | 1,382 | 2,829 | 1,368 | 2,837 | 1,456 | 3,135 | 1,730 | 3,539 | 2,063 | 4,329 |
| Land and building leasing expense | 357 | 722 | 371 | 757 | 398 | 787 | 358 | 748 | 384 | 780 |
| Machinery leasing expense | 62 | 137 | 58 | 128 | 60 | 134 | 62 | 136 | 69 | 153 |
| Outsourcing expense | 1,276 | 2,542 | 1,288 | 2,552 | 1,294 | 2,592 | 1,361 | 2,727 | 1,393 | 2,755 |
| Maintenance expense | 119 | 318 | 120 | 232 | 107 | 224 | 109 | 207 | 107 | 224 |
| Travel expense | 101 | 201 | 92 | 192 | 104 | 207 | 102 | 194 | 104 | 213 |
| Sales promotion expense | 26 | 53 | 33 | 64 | 33 | 62 | 34 | 69 | 46 | 83 |
| Deposit insurance premium | 2,193 | 3,639 | 2,258 | 3,789 | 1,178 | 2,356 | 1,209 | 2,418 | 1,094 | 2,188 |
| Miscellaneous expense | 5,976 | 12,570 | 6,042 | 12,681 | 6,266 | 13,114 | 6,283 | 12,177 | 6,239 | 12,410 |
| Taxes | 1,768 | 2,428 | 1,848 | 2,798 | 1,999 | 3,085 | 2,033 | 3,114 | 2,518 | 3,617 |
| Core business gross profit (2) | 44,664 | 86,960 | 43,986 | 88,225 | 43,676 | 85,583 | 40,933 | 82,016 | 40,187 | 79,598 |
| OHR (1)÷(2) | 64.3% | 65.0% | 65.8% | 64.9% | 63.6% | 64.8% | 68.8% | 66.9% | 71.4% | 69.9% |

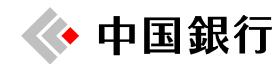
Major Yields



| (%) | | FY2013 1H | FY2013 | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|------------------------------------|---------------------------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Total for all branches | 1. Interest-earning asset yield | 1.22 | 1.19 | 1.14 | 1.11 | 1.08 | 1.06 | 1.00 | 1.03 | 1.05 | 1.04 |
| | Loan yield | 1.32 | 1.30 | 1.22 | 1.20 | 1.11 | 1.09 | 1.00 | 1.01 | 1.02 | 1.03 |
| | Securities yield | 1.14 | 1.08 | 1.10 | 1.10 | 1.21 | 1.16 | 1.12 | 1.20 | 1.31 | 1.24 |
| | Call loan yield | 0.14 | 0.14 | 0.20 | 0.18 | 0.17 | 0.19 | 0.30 | 0.32 | 0.29 | 0.44 |
| | Deposit yield (including NCD) | 0.16 | 0.18 | 0.10 | 0.10 | 0.09 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| | 2. Interest-bearing liabilities | 0.09 | 0.08 | 0.08 | 0.08 | 0.09 | 0.10 | 0.11 | 0.14 | 0.18 | 0.18 |
| | Deposit yield | 0.04 | 0.04 | 0.04 | 0.03 | 0.04 | 0.03 | 0.02 | 0.02 | 0.03 | 0.03 |
| | Call money yield | 0.36 | 0.35 | 0.32 | 0.37 | 0.51 | 0.65 | 1.00 | 1.20 | 1.40 | 1.37 |
| | Loan yield | 0.12 | 0.12 | 0.14 | 0.15 | 0.17 | 0.17 | 0.23 | 0.34 | 0.60 | 0.65 |
| | 3. Expense ratio | 0.99 | 0.97 | 0.97 | 0.96 | 0.91 | 0.91 | 0.89 | 0.87 | 0.88 | 0.86 |
| 4. Fundraising expense | | 1.01 | 0.99 | 0.97 | 0.94 | 0.90 | 0.90 | 0.88 | 0.88 | 0.94 | 0.91 |
| 5. Total net interest income (1-4) | | 0.21 | 0.20 | 0.17 | 0.17 | 0.18 | 0.16 | 0.12 | 0.15 | 0.11 | 0.13 |
| Simple loan-deposit margin | | 1.28 | 1.26 | 1.18 | 1.17 | 1.07 | 1.06 | 0.98 | 0.99 | 0.99 | 1.00 |
| Simple deposit-securities margin | | 1.10 | 1.04 | 1.06 | 1.07 | 1.17 | 1.13 | 1.10 | 1.18 | 1.28 | 1.21 |

| (%) | | FY2013 1H | FY2013 | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|------------------------------------|---------------------------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Domestic banking operations | 1. Interest-earning asset yield | 1.13 | 1.09 | 1.04 | 1.01 | 0.96 | 0.94 | 0.86 | 0.84 | 0.81 | 0.80 |
| | Loan yield | 1.33 | 1.31 | 1.23 | 1.21 | 1.12 | 1.09 | 0.97 | 0.95 | 0.89 | 0.88 |
| | Securities yield | 1.00 | 0.93 | 0.94 | 0.94 | 1.03 | 0.97 | 0.94 | 0.96 | 1.03 | 1.00 |
| | Call loan yield | 0.12 | 0.12 | 0.17 | 0.15 | 0.13 | 0.13 | -0.02 | -0.02 | -0.02 | -0.01 |
| | Deposit yield (including NCD) | 0.16 | 0.18 | 0.10 | 0.10 | 0.09 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| | 2. Interest-bearing liabilities | 0.07 | 0.07 | 0.06 | 0.06 | 0.06 | 0.06 | 0.04 | 0.04 | 0.04 | 0.04 |
| | Deposit yield | 0.04 | 0.04 | 0.03 | 0.03 | 0.03 | 0.03 | 0.02 | 0.01 | 0.01 | 0.01 |
| | Call money yield | 0.07 | 0.07 | 0.06 | 0.06 | 0.05 | 0.06 | -0.03 | -0.03 | -0.02 | -0.04 |
| | Loan yield | 0.12 | 0.11 | 0.11 | 0.11 | 0.11 | 0.11 | 0.06 | 0.04 | 0.01 | 0.01 |
| | 3. Expense ratio | 0.97 | 0.95 | 0.95 | 0.93 | 0.88 | 0.88 | 0.87 | 0.85 | 0.86 | 0.84 |
| 4. Fundraising expense | | 1.03 | 1.00 | 0.98 | 0.95 | 0.90 | 0.89 | 0.84 | 0.80 | 0.82 | 0.80 |
| 5. Total net interest income (1-4) | | 0.10 | 0.09 | 0.06 | 0.06 | 0.06 | 0.05 | 0.02 | 0.04 | -0.01 | 0.00 |
| Simple loan-deposit margin | | 1.29 | 1.27 | 1.20 | 1.18 | 1.09 | 1.06 | 0.95 | 0.94 | 0.88 | 0.87 |
| Simple deposit-securities margin | | 0.96 | 0.89 | 0.91 | 0.91 | 1.00 | 0.94 | 0.92 | 0.95 | 1.02 | 0.99 |

Major Accounts (year-end balance) Assets



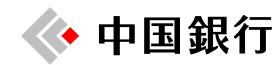
| (100 million yen) | FY2013 1H | FY2013 | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|---|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Total assets | 66,814 | 69,508 | 72,964 | 75,894 | 73,908 | 77,701 | 82,481 | 82,554 | 82,991 | 84,395 |
| Interest-earning assets | 65,425 | 68,159 | 69,468 | 71,082 | 68,344 | 72,100 | 74,626 | 73,673 | 75,527 | 75,209 |
| Loans | 34,486 | 35,664 | 36,121 | 37,289 | 38,610 | 40,365 | 42,173 | 44,003 | 45,607 | 46,761 |
| Securities | 29,672 | 31,431 | 32,013 | 32,614 | 28,773 | 31,073 | 30,347 | 27,146 | 27,439 | 26,208 |
| Securities products | 29 | 23 | 23 | 23 | 23 | 19 | 20 | 23 | 18 | 18 |
| Money in trust | 200 | 200 | 199 | 200 | 198 | 200 | 199 | 150 | 150 | 250 |
| Deposits (excluding non-interest bearing portion) | 150 | 150 | 150 | 52 | 52 | 53 | 112 | 102 | 141 | 167 |
| Call loans | 584 | 351 | 658 | 518 | 405 | 74 | 1,457 | 1,905 | 1,743 | 1,412 |
| Debt purchased | 239 | 273 | 242 | 320 | 198 | 206 | 222 | 215 | 261 | 271 |
| Foreign exchange | 62 | 64 | 58 | 63 | 81 | 107 | 76 | 64 | 59 | 79 |
| Cash collateral paid | - | - | - | - | - | - | 14 | 61 | 101 | 41 |
| (Interest-earnings assets) | 65,224 | 67,959 | 69,268 | 70,882 | 68,145 | 71,900 | 74,427 | 73,523 | 75,376 | 74,959 |
| Cash and deposits (non-interest bearing) | 883 | 734 | 2,829 | 3,871 | 4,818 | 4,815 | 6,912 | 7,953 | 6,403 | 7,609 |
| Tangible fixed assets | 441 | 436 | 432 | 433 | 426 | 431 | 427 | 413 | 405 | 396 |
| Intangible fixed assets | 13 | 20 | 30 | 38 | 48 | 60 | 68 | 74 | 65 | 58 |
| Other assets | 375 | 369 | 350 | 580 | 355 | 332 | 461 | 446 | 550 | 1,094 |
| Deferred tax assets | - | - | - | - | - | - | - | - | - | - |
| Guarantee endorsements | 255 | 256 | 281 | 321 | 308 | 328 | 321 | 340 | 351 | 340 |
| Provisions for doubtful receivables | -580 | -469 | -428 | -433 | -392 | -367 | -336 | -347 | -311 | -314 |

Major Accounts (year-end balance) Liabilities & Net Assets



| (100 million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------|
| Total liabilities and net assets | 66,814 | 69,508 | 72,964 | 75,894 | 73,908 | 77,701 | 82,481 | 82,554 | 82,991 | 84,395 |
| Total liabilities | 62,437 | 65,037 | 68,316 | 70,890 | 69,032 | 72,585 | 77,334 | 77,526 | 77,774 | 79,161 |
| Interest-bearing liabilities | 61,568 | 64,035 | 67,097 | 69,409 | 67,912 | 71,385 | 76,136 | 76,370 | 76,496 | 77,624 |
| Deposits | 55,294 | 56,900 | 56,667 | 58,945 | 58,113 | 60,114 | 59,545 | 62,018 | 61,693 | 64,236 |
| Negotiable certificates of deposit (NCD) | 2,471 | 1,626 | 2,544 | 1,638 | 2,568 | 1,847 | 3,025 | 2,229 | 3,038 | 2,224 |
| Call money | 2,063 | 2,901 | 2,189 | 3,392 | 1,799 | 2,500 | 1,722 | 1,492 | 720 | 579 |
| Sales under agreement to repurchase account | - | - | - | - | - | - | - | 215 | 1,582 | 715 |
| Payables under Securities Lending Transactions | 750 | 1,544 | 4,119 | 3,898 | 3,475 | 5,157 | 10,369 | 8,323 | 6,911 | 7,472 |
| Commercial paper | - | - | - | - | - | - | - | 242 | 517 | 461 |
| Borrowed money | 986 | 1,058 | 1,571 | 1,530 | 1,951 | 1,762 | 1,461 | 1,818 | 2,014 | 1,885 |
| Foreign exchange | 1 | 3 | 3 | 1 | 3 | 1 | 2 | 1 | 2 | 2 |
| Cash collateral received | - | - | - | - | - | - | 8 | 27 | 6 | 31 |
| (Expenses matching the amount of investment of money held in trust) | 200 | 200 | 199 | 200 | 198 | 200 | 199 | 150 | 150 | 250 |
| (Fund procurement account) | 61,367 | 63,835 | 66,897 | 69,209 | 67,713 | 71,185 | 75,937 | 76,220 | 76,345 | 77,374 |
| Other liabilities | 411 | 501 | 548 | 664 | 433 | 426 | 449 | 464 | 518 | 803 |
| Retirement provision | 137 | 134 | 237 | 233 | 221 | 209 | 204 | 200 | 198 | 195 |
| Bonus provision | 14 | 14 | 13 | 15 | 15 | 14 | 14 | 13 | 13 | 12 |
| Reversal to provision for inactive deposits | 12 | 11 | 10 | 9 | 9 | 10 | 10 | 10 | 8 | 13 |
| Other provision | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Deferred tax liabilities | 38 | 83 | 127 | 236 | 131 | 209 | 195 | 126 | 186 | 169 |
| Acceptances and guarantees | 255 | 256 | 281 | 321 | 308 | 328 | 321 | 340 | 351 | 340 |
| Total net assets | 4,376 | 4,470 | 4,647 | 5,004 | 4,876 | 5,116 | 5,146 | 5,028 | 5,217 | 5,234 |
| Capital | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 |
| Surplus capital | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 |
| Retained earnings | 3,581 | 3,628 | 3,670 | 3,696 | 3,831 | 3,915 | 4,017 | 4,067 | 4,074 | 4,151 |
| Treasury stock (-) | 75 | 32 | 52 | 36 | 46 | 79 | 98 | 121 | 54 | 74 |
| Valuation difference on other securities | 691 | 694 | 854 | 1,177 | 922 | 1,130 | 1,080 | 925 | 1,038 | 989 |
| Gain/loss on deferred hedges | -36 | -36 | -43 | -49 | -49 | -67 | -71 | -60 | -58 | -49 |
| Warrants | 1 | 2 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 2 |

Major Accounts (average balance) Assets



| (100 million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------|
| Total assets | 66,357 | 66,863 | 69,722 | 71,711 | 73,666 | 74,501 | 78,330 | 79,899 | 80,719 | 80,986 |
| Interest-earning assets | 64,926 | 65,401 | 68,138 | 70,063 | 71,932 | 72,629 | 75,074 | 76,580 | 76,924 | 77,056 |
| Loans | 34,523 | 34,866 | 35,908 | 36,351 | 37,881 | 38,748 | 41,310 | 42,324 | 44,859 | 45,518 |
| Securities | 28,933 | 29,261 | 30,376 | 30,773 | 28,688 | 28,950 | 29,042 | 29,030 | 25,747 | 25,311 |
| Securities products | 29 | 28 | 24 | 24 | 22 | 22 | 20 | 22 | 19 | 19 |
| Money in trust | 200 | 200 | 199 | 200 | 199 | 199 | 199 | 199 | 150 | 210 |
| Deposits (excluding non-interest bearing portion) | 278 | 214 | 1,047 | 1,989 | 4,220 | 4,048 | 3,713 | 3,719 | 3,727 | 3,735 |
| Call loans | 641 | 529 | 329 | 444 | 645 | 392 | 483 | 947 | 2,014 | 1,822 |
| Debt purchased | 206 | 193 | 187 | 172 | 176 | 160 | 144 | 149 | 175 | 182 |
| Foreign exchange | 114 | 108 | 63 | 106 | 97 | 107 | 157 | 156 | 137 | 157 |
| Cash collateral paid | - | - | - | - | - | - | 2 | 29 | 85 | 100 |
| (Interest-earnings assets) | 64,726 | 65,201 | 67,938 | 69,863 | 71,732 | 72,430 | 74,874 | 76,380 | 76,774 | 76,846 |
| Cash and deposits (non-interest bearing) | 813 | 825 | 829 | 837 | 863 | 954 | 2,309 | 2,297 | 2,486 | 2,616 |
| Tangible fixed assets | 448 | 451 | 441 | 444 | 434 | 438 | 438 | 441 | 415 | 416 |
| Intangible fixed assets | 10 | 13 | 24 | 29 | 42 | 47 | 64 | 67 | 72 | 71 |
| Other assets | 242 | 213 | 209 | 201 | 226 | 245 | 224 | 284 | 578 | 570 |
| Deferred tax assets | 342 | 325 | 284 | 292 | 281 | 275 | 247 | 243 | 240 | 234 |
| Guarantee endorsements | 256 | 264 | 262 | 292 | 314 | 321 | 329 | 332 | 345 | 347 |
| Provisions for doubtful receivables | -683 | -631 | -467 | -449 | -428 | -411 | -358 | -347 | -343 | -328 |

Major Accounts (average balance) Liabilities & Net Assets



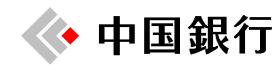
| (100 million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|---|--------------|--------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Total liabilities and net assets | 66,357 | 66,863 | 69,722 | 71,711 | 73,666 | 74,501 | 78,330 | 79,899 | 80,719 | 80,986 |
| Total liabilities | 62,746 | 63,184 | 65,977 | 67,892 | 69,768 | 70,530 | 74,267 | 75,767 | 76,598 | 76,804 |
| Interest-bearing liabilities | 61,915 | 62,344 | 65,153 | 66,944 | 68,864 | 69,544 | 73,384 | 74,784 | 75,590 | 75,748 |
| Deposits | 54,803 | 55,225 | 56,835 | 56,912 | 58,260 | 58,350 | 59,937 | 60,078 | 61,560 | 61,694 |
| Negotiable certificates of deposit (NCD) | 2,816 | 2,684 | 2,555 | 2,629 | 2,621 | 2,512 | 2,909 | 2,965 | 2,916 | 2,883 |
| Call money | 2,294 | 2,373 | 2,304 | 2,506 | 2,434 | 2,457 | 2,157 | 2,016 | 1,167 | 999 |
| Sales under agreement to repurchase | - | - | - | - | - | - | 0 | 111 | 753 | 1,011 |
| Payables under Securities Lending Transactions | 1,229 | 1,169 | 2,151 | 3,463 | 3,861 | 4,495 | 6,747 | 7,913 | 6,839 | 6,739 |
| Commercial paper | - | - | - | - | - | - | - | 41 | 487 | 498 |
| Borrowed money | 770 | 889 | 1,301 | 1,429 | 1,681 | 1,724 | 1,625 | 1,649 | 1,846 | 1,897 |
| Foreign exchange | 1 | 1 | 3 | 3 | 3 | 2 | 1 | 1 | 3 | 3 |
| Cash collateral received | - | - | - | - | - | - | 3 | 3 | 11 | 14 |
| (Expenses matching the amount of investment of money held in trust) | 200 | 200 | 199 | 200 | 199 | 199 | 199 | 199 | 150 | 210 |
| (Fund procurement account) | 61,715 | 62,144 | 64,953 | 66,744 | 68,664 | 69,345 | 73,184 | 74,584 | 75,440 | 75,538 |
| Other liabilities | 416 | 419 | 356 | 425 | 343 | 423 | 328 | 428 | 447 | 494 |
| Retirement provision | 137 | 136 | 186 | 210 | 228 | 222 | 206 | 204 | 198 | 197 |
| Bonus provision | 6 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 6 | 6 |
| Reversal to provision for inactive deposits | 11 | 11 | 10 | 10 | 8 | 8 | 9 | 10 | 9 | 8 |
| Other provision | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Deferred tax liabilities | - | - | - | - | - | - | - | - | - | - |
| Acceptances and guarantees | 256 | 264 | 262 | 292 | 314 | 321 | 329 | 332 | 345 | 347 |
| Total net assets | 3,611 | 3,678 | 3,744 | 3,819 | 3,898 | 3,971 | 4,063 | 4,131 | 4,120 | 4,182 |
| Capital | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 | 151 |
| Surplus capital | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 62 | 27 | 44 |
| Retained earnings | 3,461 | 3,534 | 3,564 | 3,647 | 3,713 | 3,795 | 3,925 | 4,002 | 4,016 | 4,047 |
| Treasury stock (-) | 72 | 79 | 45 | 54 | 42 | 52 | 90 | 99 | 88 | 75 |
| Valuation difference on other securities | 6 | 7 | 9 | 10 | 11 | 11 | 12 | 11 | 11 | 11 |
| Gain/loss on deferred hedges | -0 | -0 | -0 | -0 | -0 | -0 | -0 | -0 | -0 | -0 |
| Warrants | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 2 |

Deposits (year-end balance)



| (100 million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|--|--------------|--------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Okayama | 41,885 | 43,351 | 43,152 | 44,936 | 44,251 | 46,194 | 45,465 | 47,052 | 46,850 | 49,026 |
| Private portion | 32,599 | 33,123 | 33,425 | 34,178 | 34,305 | 34,845 | 34,807 | 35,313 | 35,832 | 36,311 |
| Corporate portion | 7,824 | 8,038 | 8,258 | 8,549 | 8,480 | 8,870 | 8,989 | 9,314 | 9,657 | 10,043 |
| Hiroshima | 7,688 | 7,803 | 7,884 | 8,388 | 8,055 | 8,101 | 8,172 | 8,762 | 8,534 | 8,533 |
| Private portion | 5,395 | 5,443 | 5,482 | 5,554 | 5,544 | 5,519 | 5,514 | 5,569 | 5,584 | 5,604 |
| Corporate portion | 2,120 | 2,203 | 2,209 | 2,387 | 2,414 | 2,466 | 2,528 | 2,614 | 2,858 | 2,794 |
| Kagawa, Ehime | 3,904 | 3,995 | 3,919 | 4,002 | 3,928 | 3,992 | 3,952 | 4,029 | 4,022 | 4,141 |
| Private portion | 2,796 | 2,789 | 2,785 | 2,821 | 2,804 | 2,792 | 2,764 | 2,763 | 2,766 | 2,765 |
| Corporate portion | 1,092 | 1,162 | 1,120 | 1,136 | 1,114 | 1,154 | 1,177 | 1,220 | 1,253 | 1,338 |
| Hyogo | 926 | 947 | 944 | 962 | 1,017 | 1,044 | 1,068 | 1,089 | 1,136 | 1,130 |
| Private portion | 612 | 611 | 613 | 619 | 624 | 627 | 624 | 636 | 640 | 637 |
| Corporate portion | 309 | 334 | 329 | 342 | 381 | 405 | 438 | 451 | 495 | 492 |
| Tottori | 89 | 94 | 96 | 102 | 105 | 105 | 106 | 114 | 119 | 129 |
| Private portion | 50 | 53 | 51 | 51 | 51 | 49 | 50 | 49 | 50 | 51 |
| Corporate portion | 38 | 41 | 44 | 50 | 53 | 55 | 55 | 64 | 68 | 78 |
| Osaka | 342 | 201 | 216 | 202 | 236 | 217 | 216 | 237 | 241 | 211 |
| Private portion | 66 | 67 | 67 | 67 | 67 | 65 | 64 | 72 | 67 | 68 |
| Corporate portion | 274 | 133 | 147 | 133 | 167 | 150 | 150 | 163 | 172 | 142 |
| Tokyo | 255 | 231 | 248 | 167 | 199 | 133 | 176 | 137 | 136 | 188 |
| Private portion | 68 | 66 | 68 | 69 | 70 | 70 | 71 | 69 | 67 | 66 |
| Corporate portion | 178 | 162 | 171 | 96 | 126 | 59 | 102 | 66 | 67 | 119 |
| Total domestic branches (before reconciliation of transit items) | 55,092 | 56,625 | 56,462 | 58,763 | 57,794 | 59,789 | 59,158 | 61,422 | 61,042 | 63,361 |
| Total for private portion | 41,589 | 42,154 | 42,494 | 43,363 | 43,469 | 43,971 | 43,897 | 44,476 | 45,010 | 45,504 |
| Total for corporate portion | 11,839 | 12,075 | 12,282 | 12,695 | 12,737 | 13,163 | 13,441 | 13,895 | 14,572 | 15,009 |
| Overseas branches | 205 | 276 | 206 | 183 | 321 | 325 | 388 | 597 | 653 | 877 |
| Total deposits | 55,294 | 56,900 | 56,667 | 58,945 | 58,113 | 60,114 | 59,545 | 62,018 | 61,693 | 64,236 |
| Liquidity | 33,855 | 35,698 | 35,620 | 38,085 | 37,071 | 39,260 | 39,035 | 41,644 | 41,224 | 44,590 |
| Time deposits | 21,439 | 21,201 | 21,046 | 20,860 | 21,042 | 20,853 | 20,510 | 20,374 | 20,469 | 19,646 |
| Domestic banking | 54,506 | 55,942 | 55,895 | 58,196 | 57,153 | 59,187 | 58,569 | 60,869 | 60,433 | 62,671 |
| International banking | 788 | 957 | 772 | 749 | 960 | 926 | 976 | 1,149 | 1,260 | 1,565 |

Deposits (average balance)



| (100 million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|-----------------------------|--------------|--------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Okayama | 41,763 | 42,006 | 43,204 | 43,301 | 44,458 | 44,544 | 45,887 | 45,766 | 46,806 | 47,003 |
| Private portion | 32,582 | 32,850 | 33,477 | 33,731 | 34,483 | 34,599 | 34,963 | 35,082 | 35,697 | 35,981 |
| Corporate portion | 7,826 | 7,833 | 8,158 | 8,179 | 8,469 | 8,541 | 8,989 | 9,014 | 9,442 | 9,464 |
| Hiroshima | 7,584 | 7,661 | 7,922 | 7,958 | 8,089 | 8,070 | 8,196 | 8,224 | 8,427 | 8,429 |
| Private portion | 5,378 | 5,413 | 5,481 | 5,510 | 5,577 | 5,565 | 5,522 | 5,533 | 5,579 | 5,596 |
| Corporate portion | 2,050 | 2,104 | 2,209 | 2,244 | 2,408 | 2,414 | 2,510 | 2,534 | 2,736 | 2,736 |
| Kagawa, Ehime | 3,882 | 3,909 | 3,996 | 3,966 | 4,001 | 3,977 | 3,969 | 3,992 | 4,050 | 4,064 |
| Private portion | 2,785 | 2,801 | 2,794 | 2,802 | 2,828 | 2,817 | 2,780 | 2,772 | 2,762 | 2,765 |
| Corporate portion | 1,087 | 1,099 | 1,191 | 1,153 | 1,167 | 1,153 | 1,181 | 1,210 | 1,284 | 1,294 |
| Hyogo | 919 | 928 | 938 | 949 | 978 | 1,005 | 1,042 | 1,054 | 1,115 | 1,116 |
| Private portion | 611 | 613 | 616 | 616 | 623 | 625 | 626 | 627 | 637 | 638 |
| Corporate portion | 305 | 313 | 321 | 330 | 348 | 371 | 408 | 420 | 477 | 476 |
| Tottori | 88 | 90 | 93 | 93 | 101 | 101 | 103 | 105 | 114 | 116 |
| Private portion | 50 | 51 | 52 | 51 | 53 | 51 | 50 | 50 | 50 | 50 |
| Corporate portion | 37 | 38 | 40 | 41 | 47 | 48 | 52 | 55 | 63 | 64 |
| Osaka | 201 | 216 | 176 | 182 | 195 | 200 | 213 | 215 | 218 | 220 |
| Private portion | 67 | 67 | 67 | 67 | 68 | 67 | 65 | 67 | 69 | 68 |
| Corporate portion | 133 | 147 | 108 | 114 | 126 | 132 | 147 | 147 | 148 | 150 |
| Tokyo | 162 | 171 | 205 | 187 | 186 | 177 | 193 | 185 | 163 | 155 |
| Private portion | 70 | 69 | 67 | 70 | 70 | 70 | 71 | 70 | 68 | 67 |
| Corporate portion | 90 | 100 | 136 | 115 | 114 | 105 | 119 | 112 | 92 | 85 |
| Total domestic branches | 54,601 | 54,984 | 56,537 | 56,640 | 58,008 | 58,076 | 59,606 | 59,546 | 60,896 | 61,107 |
| Total for private portion | 41,547 | 41,866 | 42,556 | 42,851 | 43,701 | 43,796 | 44,080 | 44,205 | 44,865 | 45,171 |
| Total for corporate portion | 11,531 | 11,638 | 12,166 | 12,179 | 12,680 | 12,766 | 13,410 | 13,497 | 14,246 | 14,276 |
| Overseas branches | 201 | 240 | 297 | 272 | 252 | 274 | 330 | 531 | 664 | 587 |
| Total deposits | 54,803 | 55,225 | 56,835 | 56,912 | 58,260 | 58,350 | 59,937 | 60,078 | 61,560 | 61,694 |
| Liquidity | 33,455 | 33,881 | 35,579 | 35,786 | 37,274 | 37,412 | 39,274 | 39,405 | 41,059 | 41,781 |
| Time deposits | 21,347 | 21,343 | 21,255 | 21,126 | 20,986 | 20,938 | 20,663 | 20,672 | 20,500 | 19,913 |
| Domestic banking | 54,042 | 54,395 | 55,940 | 56,065 | 57,399 | 57,458 | 59,009 | 58,956 | 60,277 | 60,486 |
| International banking | 760 | 829 | 894 | 847 | 861 | 892 | 928 | 1,122 | 1,282 | 1,208 |

Loans (year-end balance)



| (100 million yen) | | FY2013 | FY2013 | FY2014 | FY2014 | FY2015 | FY2015 | FY2016 | FY2016 | FY2017 | FY2017 | |
|-------------------|-------------------------------------|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | | 1H | | 1H | | 1H | | 1H | | 1H | | |
| General capital | Large-scale companies | 30,598 | 31,663 | 31,918 | 32,710 | 33,669 | 35,298 | 37,059 | 38,930 | 40,332 | 41,543 | |
| | Scale | 6,950 | 7,234 | 7,555 | 7,597 | 8,001 | 8,431 | 8,869 | 8,869 | 8,251 | 7,919 | |
| | Medium-scale companies | 1,400 | 1,399 | 1,358 | 1,379 | 1,420 | 1,427 | 1,477 | 1,499 | 1,661 | 1,710 | |
| | Small-scale companies | 14,457 | 15,178 | 15,135 | 15,809 | 16,258 | 17,389 | 18,568 | 20,309 | 22,067 | 23,426 | |
| | Private individuals | 7,790 | 7,850 | 7,868 | 7,922 | 7,988 | 8,050 | 8,144 | 8,252 | 8,352 | 8,486 | |
| | Government and municipal loans | 3,786 | 3,903 | 4,089 | 4,415 | 4,792 | 4,908 | 4,985 | 4,904 | 5,108 | 5,017 | |
| | State and local public works groups | 3,696 | 3,819 | 4,014 | 4,327 | 4,726 | 4,836 | 4,932 | 4,847 | 5,067 | 4,979 | |
| | Local public corporations | 90 | 84 | 74 | 87 | 66 | 71 | 53 | 57 | 40 | 38 | |
| | Total loans by domestic branches | 34,384 | 35,567 | 36,007 | 37,125 | 38,461 | 40,206 | 42,045 | 43,835 | 45,440 | 46,561 | |
| | Region | Okayama | 17,916 | 18,426 | 18,461 | 19,167 | 19,842 | 21,166 | 22,441 | 24,003 | 25,305 | 25,973 |
| Overseas branches | | Hiroshima | 6,219 | 6,407 | 6,518 | 6,588 | 6,726 | 6,924 | 7,162 | 7,415 | 7,671 | 7,935 |
| | | Kagawa, Ehime | 2,400 | 2,497 | 2,536 | 2,603 | 2,602 | 2,766 | 2,839 | 2,985 | 3,097 | 3,241 |
| | | Hyogo | 1,421 | 1,494 | 1,539 | 1,628 | 1,705 | 1,873 | 1,996 | 2,102 | 2,295 | 2,513 |
| | | Tottori | 256 | 276 | 273 | 267 | 270 | 278 | 296 | 297 | 315 | 341 |
| | | Osaka | 973 | 986 | 1,029 | 1,049 | 1,162 | 1,175 | 1,286 | 1,313 | 1,228 | 1,120 |
| | | Tokyo | 5,197 | 5,479 | 5,649 | 5,822 | 6,151 | 6,022 | 6,020 | 5,717 | 5,525 | 5,433 |
| Loan liabilities | | - | - | - | - | - | - | - | - | - | - | |
| Overseas branches | | 101 | 97 | 113 | 163 | 149 | 158 | 128 | 168 | 166 | 200 | |
| Total loans | | 34,486 | 35,664 | 36,121 | 37,289 | 38,610 | 40,365 | 42,173 | 44,003 | 45,607 | 46,761 | |

Loans (average balance)



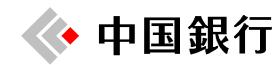
| (100 million yen) | | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|-------------------|-------------------------------------|---------------|--------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| General capital | Local development | 30,606 | 30,934 | 31,746 | 32,129 | 33,084 | 33,908 | 36,191 | 37,230 | 39,604 | 40,295 |
| | Urban | 15,640 | 15,783 | 16,025 | 16,172 | 16,382 | 16,832 | 17,746 | 18,132 | 18,840 | 19,237 |
| | Type | Private loans | 5,971 | 6,103 | 6,468 | 6,609 | 6,885 | 7,040 | 7,217 | 7,170 | 6,857 |
| | Housing loan portion | 8,984 | 9,026 | 9,202 | 9,253 | 9,433 | 9,501 | 9,762 | 9,873 | 10,375 | 10,514 |
| | Other | 7,332 | 7,350 | 7,407 | 7,420 | 7,472 | 7,487 | 7,507 | 7,542 | 7,655 | 7,668 |
| | Government and municipal loans | 10 | 21 | 49 | 94 | 383 | 532 | 1,464 | 2,055 | 3,531 | 3,843 |
| | State and local public works groups | 3,817 | 3,826 | 4,046 | 4,093 | 4,636 | 4,688 | 4,984 | 4,952 | 5,082 | 5,055 |
| | Local public corporations | 3,698 | 3,721 | 3,973 | 4,018 | 4,569 | 4,620 | 4,929 | 4,898 | 5,042 | 5,014 |
| | Total loans by domestic branches | 119 | 104 | 73 | 75 | 67 | 67 | 54 | 53 | 39 | 40 |
| | | 34,424 | 34,761 | 35,792 | 36,223 | 37,720 | 38,596 | 41,175 | 42,182 | 44,686 | 45,350 |
| Region | Okayama | 18,118 | 18,178 | 18,472 | 18,641 | 19,533 | 20,021 | 21,812 | 22,607 | 24,665 | 25,181 |
| | Hiroshima | 6,233 | 6,295 | 6,468 | 6,524 | 6,626 | 6,733 | 7,008 | 7,168 | 7,517 | 7,652 |
| | Kagawa, Ehime | 2,377 | 2,413 | 2,494 | 2,517 | 2,582 | 2,639 | 2,781 | 2,832 | 3,028 | 3,086 |
| | Hyogo | 1,400 | 1,433 | 1,518 | 1,556 | 1,689 | 1,753 | 1,943 | 1,992 | 2,193 | 2,290 |
| | Tottori | 256 | 259 | 270 | 270 | 270 | 274 | 288 | 295 | 306 | 317 |
| | Osaka | 953 | 973 | 999 | 1,023 | 1,087 | 1,134 | 1,288 | 1,306 | 1,280 | 1,229 |
| | Tokyo | 5,083 | 5,206 | 5,568 | 5,689 | 5,930 | 6,038 | 6,053 | 5,980 | 5,694 | 5,593 |
| Loan liabilities | | - | - | - | - | - | - | - | - | - | - |
| Overseas branches | | 98 | 104 | 116 | 127 | 160 | 152 | 135 | 141 | 173 | 167 |
| Total loans | | 34,523 | 34,866 | 35,908 | 36,351 | 37,881 | 38,748 | 41,310 | 42,324 | 44,859 | 45,518 |

Loans by Industry (year-end balance)



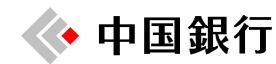
| (100 million yen) | FY2013 | FY2013 | FY2014 | FY2014 | FY2015 | FY2015 | FY2016 | FY2016 | FY2017 | FY2017 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 1H | | 1H | | 1H | | 1H | | 1H | |
| Domestic branches | 34,384 | 35,567 | 36,007 | 37,125 | 38,461 | 40,206 | 42,045 | 43,835 | 45,440 | 46,561 |
| Manufacturing | 6,581 | 6,918 | 6,720 | 6,911 | 6,845 | 7,108 | 6,977 | 6,911 | 6,663 | 7,003 |
| Agriculture, forestry | 28 | 30 | 30 | 31 | 30 | 29 | 29 | 34 | 44 | 60 |
| Fishing | 5 | 2 | 14 | 10 | 13 | 11 | 17 | 25 | 46 | 45 |
| Mining, stone, sand | 19 | 24 | 23 | 23 | 24 | 22 | 22 | 21 | 20 | 21 |
| Construction | 1,145 | 1,203 | 1,167 | 1,130 | 1,119 | 1,159 | 1,140 | 1,214 | 1,194 | 1,296 |
| Electric power, gas, heat supply, water | 544 | 576 | 656 | 739 | 861 | 965 | 1,205 | 1,392 | 1,700 | 1,860 |
| Information and communications | 280 | 317 | 302 | 304 | 281 | 294 | 292 | 301 | 301 | 232 |
| Transport, postal | 1,138 | 1,186 | 1,275 | 1,274 | 1,362 | 1,460 | 1,602 | 1,719 | 1,939 | 2,036 |
| Wholesale, retail | 4,746 | 4,899 | 4,839 | 4,815 | 4,848 | 5,105 | 5,089 | 5,106 | 5,077 | 5,124 |
| Financial, insurance | 1,271 | 1,302 | 1,291 | 1,337 | 1,686 | 1,964 | 2,801 | 3,474 | 3,892 | 3,810 |
| Real estate, goods leasing | 3,827 | 3,995 | 4,292 | 4,495 | 4,760 | 4,917 | 5,374 | 5,623 | 6,041 | 6,387 |
| Public corporations | 90 | 84 | 74 | 87 | 66 | 71 | 53 | 57 | 40 | 38 |
| Other | 3,737 | 3,911 | 4,217 | 4,408 | 4,693 | 4,845 | 5,320 | 5,566 | 6,001 | 6,349 |
| Various services | 2,314 | 2,405 | 2,404 | 2,500 | 2,510 | 2,693 | 2,788 | 2,966 | 3,035 | 3,200 |
| Public organizations | 3,696 | 3,819 | 4,014 | 4,327 | 4,726 | 4,836 | 4,932 | 4,847 | 5,067 | 4,979 |
| Other | 8,784 | 8,884 | 8,975 | 9,222 | 9,389 | 9,637 | 9,770 | 10,195 | 10,414 | 10,502 |
| Housing loans | 7,402 | 7,465 | 7,478 | 7,525 | 7,563 | 7,588 | 7,637 | 7,672 | 7,683 | 7,736 |
| Overseas branches + Offshore loans | 101 | 97 | 113 | 163 | 149 | 158 | 128 | 168 | 166 | 200 |
| Total | 34,486 | 35,664 | 36,121 | 37,289 | 38,610 | 40,365 | 42,173 | 44,003 | 45,607 | 46,761 |

Loans by Industry (percentage)



| | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|---|--------------|--------------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Domestic branches | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Manufacturing | 19.1% | 19.5% | 18.7% | 18.6% | 17.8% | 17.7% | 16.6% | 15.8% | 14.7% | 15.0% |
| Agriculture, forestry | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% |
| Fishing | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.1% | 0.1% |
| Mining, stone, sand | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.0% | 0.0% | 0.0% |
| Construction | 3.3% | 3.4% | 3.2% | 3.0% | 2.9% | 2.9% | 2.7% | 2.8% | 2.6% | 2.8% |
| Electric power, gas, heat supply, water | 1.6% | 1.6% | 1.8% | 2.0% | 2.2% | 2.4% | 2.9% | 3.2% | 3.7% | 4.0% |
| Information and communications | 0.8% | 0.9% | 0.8% | 0.8% | 0.7% | 0.7% | 0.7% | 0.7% | 0.7% | 0.5% |
| Transport, postal | 3.3% | 3.3% | 3.5% | 3.4% | 3.5% | 3.6% | 3.8% | 3.9% | 4.3% | 4.4% |
| Wholesale, retail | 13.8% | 13.8% | 13.4% | 13.0% | 12.6% | 12.7% | 12.1% | 11.6% | 11.2% | 11.0% |
| Financial, insurance | 3.7% | 3.7% | 3.6% | 3.6% | 4.4% | 4.9% | 6.7% | 7.9% | 8.6% | 8.2% |
| Real estate, goods leasing | 11.1% | 11.2% | 11.9% | 12.1% | 12.4% | 12.2% | 12.8% | 12.8% | 13.3% | 13.7% |
| Public corporations | 0.3% | 0.2% | 0.2% | 0.2% | 0.2% | 0.2% | 0.1% | 0.1% | 0.1% | 0.1% |
| Other | 10.9% | 11.0% | 11.7% | 11.9% | 12.2% | 12.1% | 12.7% | 12.7% | 13.2% | 13.6% |
| Various services | 6.7% | 6.8% | 6.7% | 6.7% | 6.5% | 6.7% | 6.6% | 6.8% | 6.7% | 6.9% |
| Public organizations | 10.7% | 10.7% | 11.1% | 11.7% | 12.3% | 12.0% | 11.7% | 11.1% | 11.2% | 10.7% |
| Other | 25.5% | 25.0% | 24.9% | 24.8% | 24.4% | 24.0% | 23.2% | 23.3% | 22.9% | 22.6% |
| Housing loans | 21.5% | 21.0% | 20.8% | 20.3% | 19.7% | 18.9% | 18.2% | 17.5% | 16.9% | 16.6% |

Share of Total Deposits

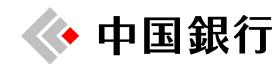


| [Year-end balance] (%) | | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 1H |
|---|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Okayama | Chugoku Bank | 47.7 | 47.8 | 47.4 | 48.0 | 47.7 | 48.4 | 48.2 | 48.4 | 48.0 | 48.6 |
| | Other than Chugoku Bank | 52.3 | 52.2 | 52.6 | 52.0 | 52.3 | 51.6 | 51.8 | 51.6 | 52.0 | 51.4 |
| | Local banks other than Chugoku Bank | 8.3 | 8.3 | 8.3 | 8.3 | 8.4 | 8.1 | 8.1 | 8.1 | 7.9 | 7.8 |
| | Secondary local banks | 11.1 | 11.3 | 11.6 | 11.6 | 11.8 | 11.9 | 11.7 | 11.7 | 11.7 | 11.5 |
| | City banks, trust banks | 11.5 | 11.5 | 11.7 | 11.2 | 11.0 | 10.8 | 11.2 | 11.4 | 11.8 | 11.9 |
| | Shinkin banks, investment association, etc. | 21.4 | 21.1 | 21.0 | 20.9 | 21.1 | 20.8 | 20.8 | 20.4 | 20.6 | 20.3 |
| Bingo region (Eastern region of Hiroshima) | Chugoku Bank | 20.8 | 20.7 | 21.5 | 21.6 | 21.0 | 20.6 | 21.3 | 21.3 | 20.5 | 20.0 |
| | Other than Chugoku Bank | 79.2 | 79.3 | 78.5 | 78.4 | 79.0 | 79.4 | 78.7 | 78.7 | 79.5 | 80.0 |
| | Local banks other than Chugoku Bank | 38.7 | 39.5 | 39.1 | 39.5 | 40.1 | 40.9 | 40.0 | 40.2 | 40.7 | 41.2 |
| | Secondary local banks | 12.8 | 12.5 | 12.2 | 11.9 | 11.9 | 11.9 | 11.8 | 11.9 | 11.8 | 12.0 |
| | City banks, trust banks | 12.2 | 12.2 | 12.1 | 12.2 | 12.0 | 11.9 | 12.2 | 12.1 | 12.2 | 12.2 |
| | Shinkin banks, investment association, etc. | 15.5 | 15.0 | 15.1 | 14.8 | 15.0 | 14.7 | 14.7 | 14.5 | 14.8 | 14.6 |
| Shikoku region | Chugoku Bank | 8.0 | 7.9 | 7.8 | 7.9 | 7.7 | 7.7 | 7.8 | 7.7 | 7.7 | 7.7 |
| | Other than Chugoku Bank | 92.0 | 92.1 | 92.2 | 92.1 | 92.3 | 92.3 | 92.2 | 92.3 | 92.3 | 92.3 |
| | Local banks other than Chugoku Bank | 51.0 | 51.6 | 51.2 | 51.7 | 51.8 | 52.3 | 52.1 | 52.1 | 51.9 | 52.3 |
| | Secondary local banks | 17.3 | 17.0 | 17.2 | 17.2 | 17.2 | 17.1 | 17.2 | 17.1 | 17.3 | 17.2 |
| | City banks, trust banks | 11.0 | 11.0 | 11.1 | 10.8 | 10.9 | 10.7 | 10.4 | 10.8 | 10.8 | 10.8 |
| | Shinkin banks, investment association, etc. | 12.7 | 12.4 | 12.6 | 12.4 | 12.4 | 12.2 | 12.5 | 12.3 | 12.3 | 12.0 |

Note 1: Market shares (internal use) excluding postal savings and Nokyo savings

Note 2: Excluding offshore loans. Including our NCDs.

Share of Total Loans



| [Year-end balance] (%) | | FY2013 1H | FY2013 | FY2014 1H | FY2014 | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|---|---|--------------|--------|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| Okayama | Chugoku Bank | 38.1 | 38.1 | 37.7 | 38.2 | 38.8 | 39.7 | 41.0 | 42.1 | 42.9 | 43.0 |
| | Other than Chugoku Bank | 61.9 | 61.9 | 62.3 | 61.8 | 61.2 | 60.3 | 59.0 | 57.9 | 57.1 | 57.0 |
| | Local banks other than Chugoku Bank | 17.8 | 17.8 | 17.8 | 17.9 | 17.8 | 17.7 | 17.4 | 17.2 | 17.2 | 17.3 |
| | Secondary local banks | 16.9 | 17.1 | 17.6 | 17.6 | 17.8 | 17.5 | 17.4 | 17.3 | 17.4 | 17.3 |
| | City banks, trust banks | 10.4 | 10.6 | 10.5 | 10.3 | 9.7 | 9.8 | 9.2 | 8.8 | 8.1 | 8.2 |
| | Shinkin banks, investment association, etc. | 16.8 | 16.4 | 16.4 | 16.0 | 15.9 | 15.3 | 15.0 | 14.6 | 14.4 | 14.3 |
| Bingo region (Eastern region of Hiroshima) | Chugoku Bank | 23.4 | 23.5 | 23.4 | 23.2 | 23.1 | 22.8 | 23.0 | 22.8 | 22.8 | 22.7 |
| | Other than Chugoku Bank | 76.6 | 76.5 | 76.6 | 76.8 | 76.9 | 77.2 | 77.0 | 77.2 | 77.2 | 77.3 |
| | Local banks other than Chugoku Bank | 43.2 | 42.8 | 43.5 | 44.1 | 43.7 | 43.1 | 43.0 | 43.0 | 43.2 | 43.1 |
| | Secondary local banks | 13.2 | 13.2 | 12.7 | 12.8 | 13.7 | 14.1 | 14.3 | 14.7 | 15.1 | 15.3 |
| | City banks, trust banks | 7.6 | 8.0 | 7.9 | 7.8 | 7.8 | 8.8 | 8.7 | 8.7 | 8.2 | 8.3 |
| | Shinkin banks, investment association, etc. | 12.6 | 12.5 | 12.5 | 12.1 | 11.7 | 11.2 | 11.0 | 10.8 | 10.7 | 10.6 |
| Shikoku region | Chugoku Bank | 9.4 | 9.5 | 9.6 | 9.6 | 9.7 | 10.2 | 10.5 | 10.6 | 11.2 | 11.3 |
| | Other than Chugoku Bank | 90.6 | 90.5 | 90.4 | 90.4 | 90.3 | 89.8 | 89.5 | 89.4 | 88.8 | 88.7 |
| | Local banks other than Chugoku Bank | 50.6 | 50.9 | 51.4 | 51.3 | 50.3 | 50.5 | 50.3 | 49.9 | 49.6 | 49.9 |
| | Secondary local banks | 16.7 | 16.5 | 16.5 | 16.5 | 17.2 | 17.5 | 17.9 | 17.8 | 18.2 | 17.9 |
| | City banks, trust banks | 11.7 | 11.7 | 11.3 | 11.6 | 11.7 | 10.9 | 10.4 | 11.2 | 10.3 | 10.3 |
| | Shinkin banks, investment association, etc. | 11.6 | 11.4 | 11.2 | 11.0 | 11.1 | 10.9 | 10.9 | 10.5 | 10.7 | 10.5 |

Note 1: Market shares (internal use) excluding postal savings and Nokyo savings

Securities



Balance by type

| [Parent] (100 million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------|
| Year-end balance | 29,672 | 31,431 | 32,013 | 32,614 | 28,773 | 31,073 | 30,347 | 27,146 | 27,439 | 26,208 |
| JGBs | 11,144 | 12,268 | 12,947 | 13,615 | 11,377 | 12,069 | 11,295 | 9,064 | 8,111 | 8,536 |
| Local bonds | 6,215 | 6,159 | 5,764 | 5,175 | 4,654 | 5,441 | 5,579 | 5,635 | 6,716 | 6,781 |
| Corporate bonds | 5,356 | 5,352 | 4,907 | 4,237 | 4,040 | 4,256 | 3,965 | 3,251 | 3,499 | 3,617 |
| Foreign bonds | 4,328 | 4,813 | 5,125 | 5,803 | 5,284 | 5,883 | 6,051 | 5,750 | 5,393 | 3,591 |
| (Foreign currency denominated portion) | (3,959) | (4,455) | (4,727) | (5,387) | (4,949) | (5,544) | (5,650) | (5,426) | (5,185) | (3,408) |
| Other securities | 1,073 | 1,230 | 1,541 | 1,779 | 1,624 | 1,728 | 1,897 | 1,753 | 1,848 | 1,859 |
| Equities | 1,554 | 1,607 | 1,726 | 2,002 | 1,792 | 1,693 | 1,558 | 1,690 | 1,869 | 1,822 |
| Average balance during year | 28,933 | 29,261 | 30,376 | 30,773 | 28,688 | 28,950 | 29,042 | 29,030 | 25,747 | 25,311 |
| JGBs | 10,865 | 11,214 | 12,382 | 12,878 | 11,822 | 11,715 | 11,151 | 10,765 | 8,447 | 8,225 |
| Local bonds | 6,212 | 6,166 | 5,814 | 5,628 | 4,801 | 4,988 | 5,504 | 5,559 | 6,173 | 6,375 |
| Corporate bonds | 5,274 | 5,324 | 5,165 | 4,754 | 4,079 | 4,116 | 3,969 | 3,835 | 3,405 | 3,423 |
| Foreign bonds | 4,600 | 4,493 | 4,684 | 5,080 | 5,392 | 5,539 | 5,743 | 6,194 | 5,298 | 4,781 |
| (Foreign currency denominated portion) | (4,207) | (4,115) | (4,311) | (4,690) | (5,038) | (5,199) | (5,393) | (5,839) | (5,023) | (4,571) |
| Other securities | 827 | 882 | 1,129 | 1,224 | 1,383 | 1,374 | 1,490 | 1,520 | 1,379 | 1,434 |
| Equities | 1,154 | 1,178 | 1,200 | 1,206 | 1,210 | 1,215 | 1,182 | 1,155 | 1,042 | 1,071 |

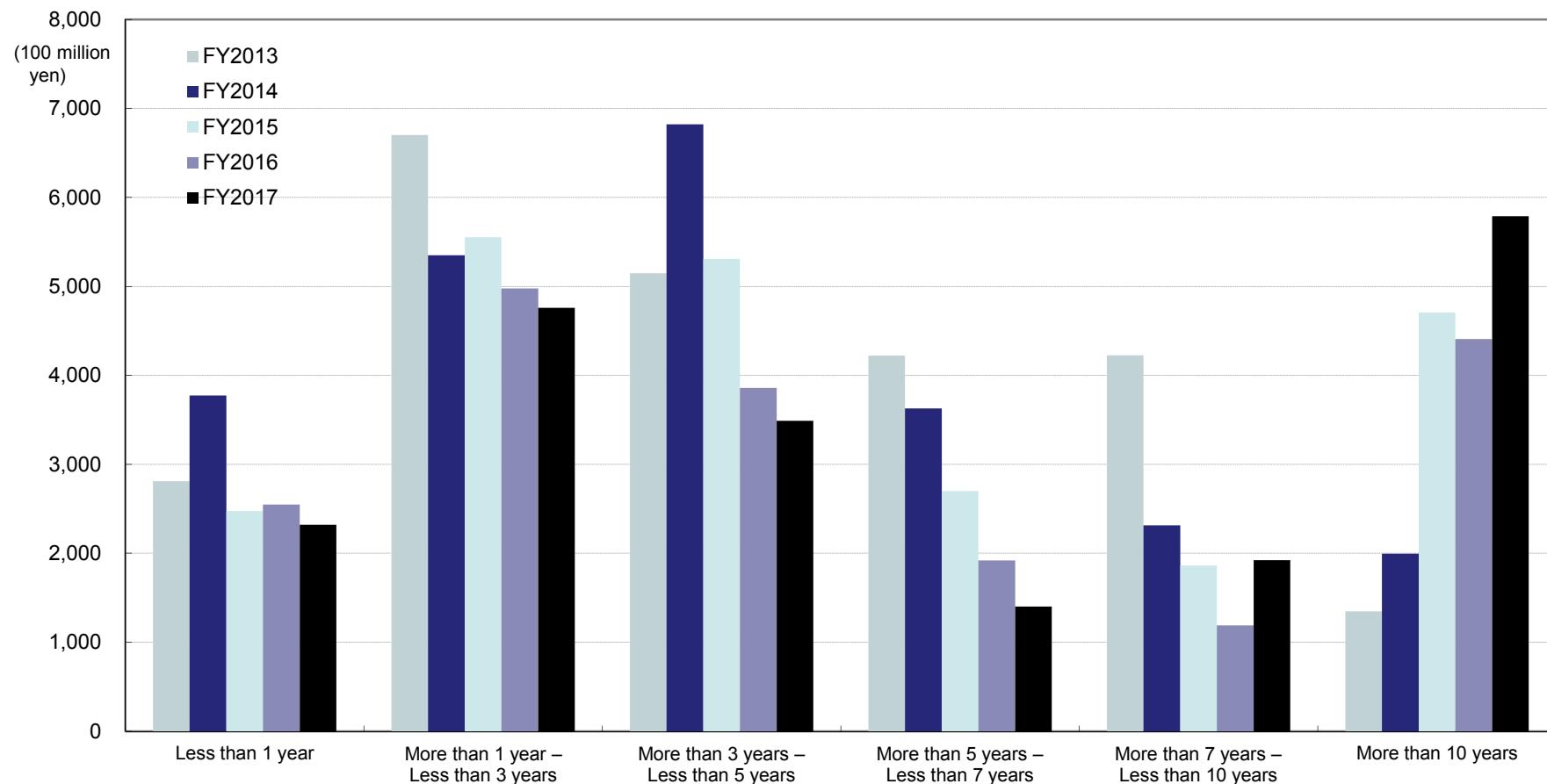
Valuation gain/loss

| [Parent] (million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------|
| Securities held to maturity | 576 | 501 | 479 | 406 | 564 | 759 | 763 | 565 | 512 | 488 |
| Subsidiary/affiliate equities | - | - | - | - | - | - | - | - | - | - |
| Other securities | 106,181 | 106,859 | 131,344 | 172,331 | 135,180 | 162,262 | 155,021 | 132,300 | 148,508 | 141,551 |
| Equities | 39,780 | 39,262 | 51,898 | 75,726 | 57,427 | 47,280 | 41,615 | 57,643 | 75,537 | 73,051 |
| Bonds | 37,087 | 38,320 | 40,565 | 41,653 | 40,807 | 69,801 | 68,904 | 40,296 | 36,548 | 36,053 |
| Others | 29,313 | 29,276 | 38,880 | 54,951 | 36,944 | 45,181 | 44,501 | 34,361 | 36,422 | 32,446 |
| Total | 106,757 | 107,360 | 131,823 | 172,738 | 135,744 | 163,022 | 155,785 | 132,866 | 149,020 | 142,039 |

Balance/Duration by Remaining Number of Years to Maturity for Securities



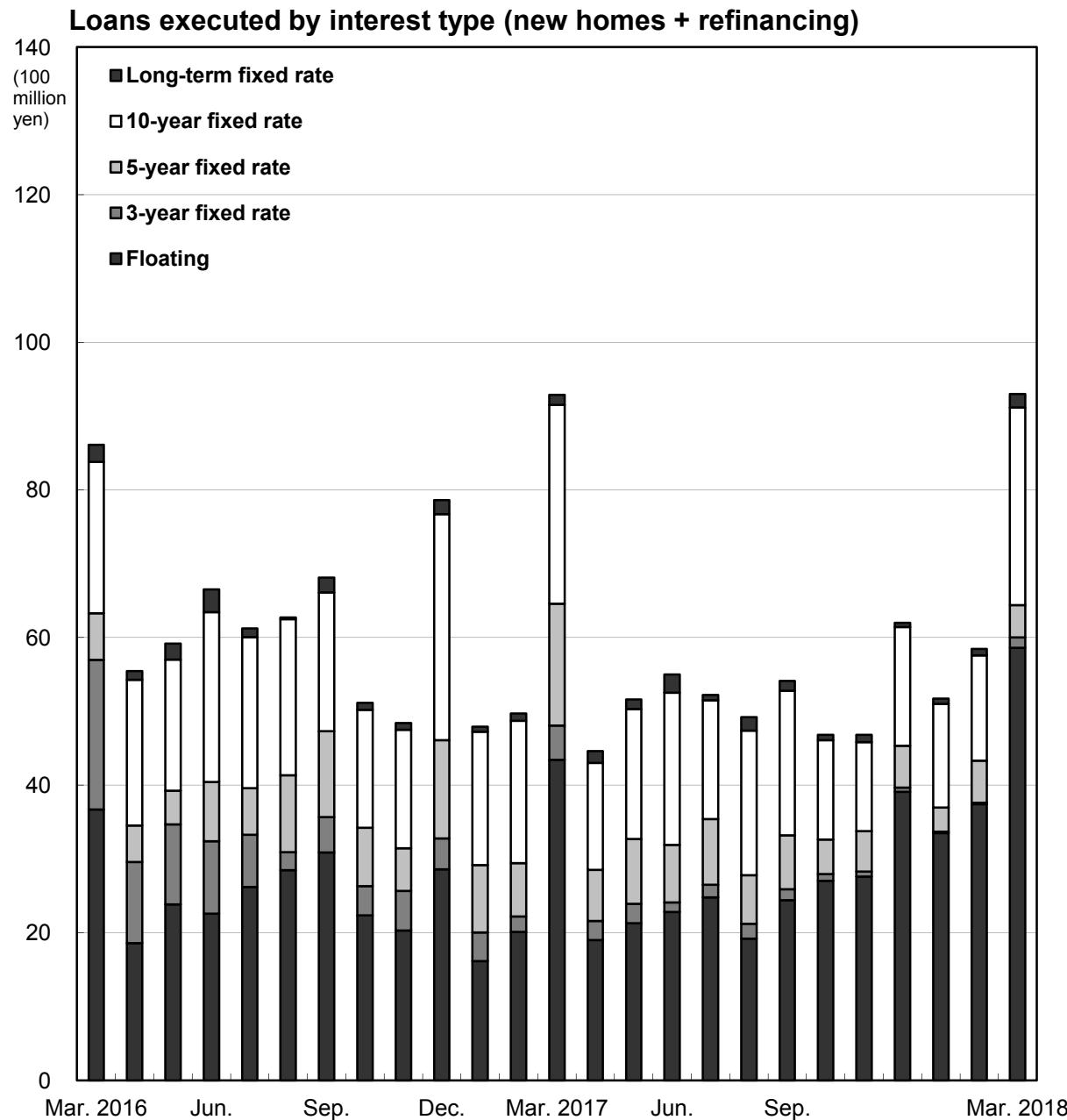
Outstanding balance based on the remaining number of years to maturity for securities



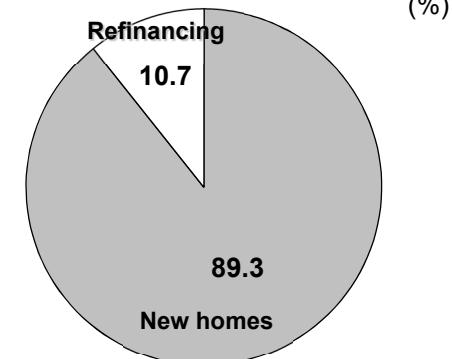
Duration

| (year) | FY2013 | FY2013 | FY2014 | FY2014 | FY2015 | FY2015 | FY2016 | FY2016 | FY2017 | FY2017 |
|------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 1H | | 1H | | 1H | | 1H | | 1H | |
| Yen denominated | 3.9 | 4.2 | 4.0 | 4.2 | 4.1 | 5.4 | 5.8 | 4.5 | 4.8 | 4.7 |
| Foreign currency denominated | 3.1 | 2.7 | 2.6 | 2.9 | 3.1 | 4.4 | 5.0 | 4.2 | 3.8 | 4.2 |

Housing Loans

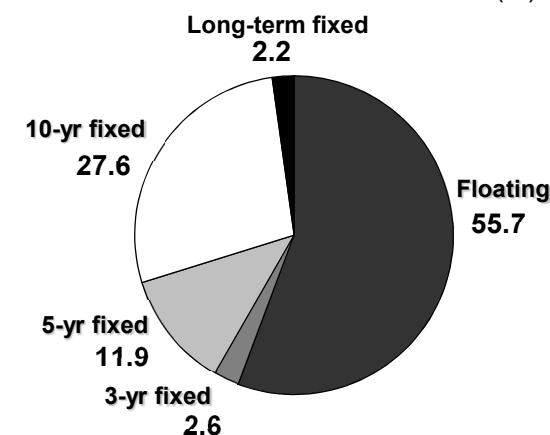


Breakdown of use of loans executed (%)



Total for period from Apr. 2017 to Mar. 2018

Ratio of loans by interest type for new homes (%)



Total for period from Apr. 2017 to Mar. 2018

Non-Performing Loans



Risk monitored loans

| [Parent] (million yen, %) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 1H |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 1. Loans in bankruptcy proceedings (% of total loans outstanding) | 12,761 0.37 | 7,778 0.22 | 6,412 0.18 | 5,355 0.14 | 4,151 0.11 | 4,311 0.11 | 4,706 0.11 | 4,625 0.11 | 4,462 0.10 | 3,881 0.08 |
| 2. Delinquent loans (% of total loans outstanding) | 69,770 2.02 | 64,003 1.79 | 65,215 1.81 | 67,891 1.82 | 65,206 1.69 | 61,003 1.51 | 55,528 1.32 | 59,435 1.35 | 56,169 1.23 | 50,956 1.09 |
| 3. Loans more than 3 months delinquent (% of total loans outstanding) | 844 0.02 | 663 0.02 | 589 0.02 | 1,068 0.03 | 1,617 0.04 | 1,055 0.03 | 2,025 0.05 | 802 0.02 | 724 0.02 | 1,509 0.03 |
| 4. Restructured loans (% of total loans outstanding) | 12,206 0.35 | 13,756 0.39 | 14,367 0.40 | 14,542 0.39 | 17,088 0.44 | 16,606 0.41 | 15,262 0.36 | 15,349 0.35 | 14,283 0.31 | 14,819 0.32 |
| Total risk monitored loans (% of total loans outstanding) | 95,583 2.77 | 86,202 2.42 | 86,584 2.40 | 88,858 2.38 | 88,063 2.28 | 82,976 2.06 | 77,524 1.84 | 80,213 1.82 | 75,639 1.66 | 71,168 1.52 |

Loans based on the Financial Reconstruction Act

| [Parent] (million yen) | FY2013 1H | FY2013 1H | FY2014 1H | FY2014 1H | FY2015 1H | FY2015 1H | FY2016 1H | FY2016 1H | FY2017 1H | FY2017 1H |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Bankrupt and quasi-bankrupt loans (after partial direct write-off) | 25,635 (8,112) | 20,479 (7,576) | 18,639 (7,067) | 20,063 (8,147) | 18,059 (7,357) | 20,782 (8,296) | 19,916 (7,592) | 20,653 (7,981) | 21,381 (8,214) | 20,917 (7,773) |
| Doubtful loans | 57,419 | 51,818 | 53,412 | 54,395 | 52,632 | 45,871 | 41,164 | 44,443 | 39,819 | 34,721 |
| Substandard loans | 13,051 | 14,420 | 14,956 | 15,611 | 18,705 | 17,662 | 17,288 | 16,151 | 15,007 | 16,329 |
| Subtotal (A) (after partial direct write-off) (B) | 96,106 (78,583) | 86,718 (73,815) | 87,008 (75,436) | 90,069 (78,153) | 89,398 (78,696) | 84,316 (71,829) | 78,368 (66,044) | 81,248 (68,576) | 76,207 (63,040) | 71,968 (58,824) |
| Healthy loans | 3,419,383 | 3,548,264 | 3,601,079 | 3,720,986 | 3,857,992 | 4,046,731 | 4,243,414 | 4,433,756 | 4,610,832 | 4,734,322 |
| Total (C) (after partial direct write-off) (D) | 3,515,489 (3,497,966) | 3,634,982 (3,622,079) | 3,688,088 (3,676,516) | 3,811,056 (3,799,140) | 3,947,390 (3,936,688) | 4,131,048 (4,118,561) | 4,321,783 (4,309,459) | 4,515,005 (4,502,333) | 4,687,040 (4,673,873) | 4,806,290 (4,793,146) |
| Ratio of target loans (A/C) (after partial direct write-off) (B/D) | 2.73 (2.25) | 2.39 (2.04) | 2.36 (2.05) | 2.36 (2.06) | 2.26 (2.00) | 2.04 (1.74) | 1.81 (1.53) | 1.80 (1.52) | 1.63 (1.35) | 1.50 (1.23) |

*We do not implement partial direct write-off.

Debtor Classification Transition :1 year



(Upper level: Forecast Lower level: Value (100 million yen))

| | | FY2017 | | | | | | | Favorable turnaround | Deterioration |
|--------|--------------------------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| FY2016 | Healthy loans | 155,805 | 154,633 | 787 | 76 | 33 | 67 | 9 | 200 | 972 |
| | | 41,602 | 40,157 | 371 | 38 | 23 | 17 | 3 | 993 | 452 |
| | Other doubtful loans | 5,095 | 448 | 3,903 | 94 | 64 | 27 | 3 | 556 | 448 |
| | | 1,841 | 264 | 1,442 | 47 | 27 | 2 | 1 | 58 | 264 |
| | Substandard loans | 723 | 13 | 111 | 487 | 10 | 9 | 4 | 89 | 124 |
| | | 284 | 10 | 109 | 144 | 5 | 1 | 0 | 15 | 119 |
| | Virtually bankrupt loans | 875 | 7 | 29 | 3 | 715 | 27 | 7 | 87 | 39 |
| | | 441 | 1 | 81 | 7 | 298 | 22 | 6 | 26 | 89 |
| | Legally bankrupt loans | 501 | 2 | 3 | - | 3 | 382 | 5 | 106 | 8 |
| | | 158 | 0 | 0 | - | 3 | 138 | 1 | 16 | 3 |
| | Bankrupt clients | 219 | - | - | - | 1 | - | 171 | 47 | 1 |
| | | 45 | - | - | - | 0 | - | 36 | 9 | 0 |
| Total | | 163,218 | 155,103 | 4,833 | 660 | 826 | 512 | 199 | 1,085 | 620 |
| | | 44,371 | 40,432 | 2,003 | 236 | 356 | 180 | 47 | 1,117 | 475 |

Note: "Other" indicates loans that were cancelled as of the end of March 2018 or those excluded from the self-assessment due to their small size.

Debtor Classification Transition (YoY comparison)



(Upper level: Forecast Lower level: Value)

| | | FY2017 | | | | | | | Favorable turnaround | Deterioration |
|--------|--------------------------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| FY2016 | Healthy loans | 100% | 99.25% | 0.51% | 0.05% | 0.02% | 0.04% | 0.01% | 0.62% | |
| | | 100% | 96.53% | 0.89% | 0.09% | 0.06% | 0.04% | 0.01% | 1.09% | |
| | Other doubtful loans | 100% | 8.79% | 76.60% | 1.84% | 1.26% | 0.53% | 0.06% | 8.79% | 3.69% |
| | | 100% | 14.34% | 78.33% | 2.55% | 1.47% | 0.11% | 0.05% | 14.34% | 4.18% |
| | Substandard loans | 100% | 1.80% | 15.35% | 67.36% | 1.38% | 1.24% | 0.55% | 17.15% | 3.18% |
| | | 100% | 3.52% | 38.38% | 50.70% | 1.76% | 0.35% | 0.00% | 41.90% | 2.11% |
| | Virtually bankrupt loans | 100% | 0.80% | 3.31% | 0.34% | 81.71% | 3.09% | 0.80% | 4.46% | 3.89% |
| | | 100% | 0.23% | 18.37% | 1.59% | 67.57% | 4.99% | 1.36% | 20.18% | 6.35% |
| | Legally bankrupt loans | 100% | 0.40% | 0.60% | - | 0.60% | 76.25% | 1.00% | 1.60% | 1.00% |
| | | 100% | 0.00% | 0.00% | - | 1.90% | 87.34% | 0.63% | 1.90% | 0.63% |
| | Bankrupt clients | 100% | - | - | - | 0.46% | - | 78.08% | 0.46% | |
| | | 100% | - | - | - | 0.00% | - | 80.00% | 0.00% | |
| Total | | 100% | 95.03% | 2.96% | 0.40% | 0.51% | 0.31% | 0.12% | 0.38% | 0.75% |
| | | 100% | 91.12% | 4.51% | 0.53% | 0.80% | 0.41% | 0.11% | 1.07% | 1.27% |

Note: "Other" indicates loans that were cancelled as of the end of March 2018 or those excluded from the self-assessment due to their small size.

Debtor Classification Transition in 2H



(Upper level: Forecast Lower level: Value (100 million yen))

| | | FY2017 | | | | | | | Favorable turnaround | Deterioration |
|-----------|--------------------------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| 1H FY2016 | Healthy loans | 158,693 | | | 16 | 47 | 5 | 120 | | 532 |
| | | 43,313 | 158,041 | 413 | 51 | 16 | 47 | 5 | | 277 |
| | Other doubtful loans | 5,023 | 42,486 | 219 | 33 | 21 | 4 | 0 | 199 | 119 |
| | | 1,853 | 199 | 4,413 | 61 | 35 | 21 | 2 | 80 | 51 |
| | Substandard loans | 664 | 80 | 1,696 | 34 | 16 | 1 | 0 | 63 | 15 |
| | | 216 | 3 | 60 | 552 | 5 | 6 | 4 | 40 | 3 |
| | Virtually bankrupt loans | 846 | 4 | 12 | - | 767 | 25 | 2 | 16 | 27 |
| | | 395 | 0 | 61 | - | 305 | 15 | 4 | 61 | 19 |
| Total | Legally bankrupt loans | 500 | - | 1 | - | 4 | 415 | 12 | 5 | 12 |
| | | 167 | - | 0 | - | 0 | 155 | 2 | 0 | 2 |
| Total | Bankrupt clients | 199 | - | - | - | - | - | 175 | - | - |
| | | 44 | - | - | - | - | - | 39 | - | - |
| | | Total | 165,925 | 158,247 | 4,899 | 664 | 827 | 514 | 200 | 574 |
| | | | 45,988 | 42,570 | 2,012 | 234 | 345 | 175 | 45 | 607 |

Note: "Other" indicates loans that were cancelled as of the end of March 2018 or those excluded from the self-assessment due to their small size.

Debtor Classification Transition in 2H (comparison)



(Upper level: Forecast Lower level: Value)

| | | FY2017 | | | | | | | Favorable turnaround | Deterioration |
|-----------|--------------------------|---------------|----------------------|-------------------|--------------------------|------------------------|------------------|------------------|----------------------|---------------|
| | | Healthy loans | Other doubtful loans | Substandard loans | Virtually bankrupt loans | Legally bankrupt loans | Bankrupt clients | Other (see note) | | |
| 1H FY2016 | Healthy loans | 100% | 99.59% | 0.26% | 0.03% | 0.01% | 0.03% | 0.00% | 0.08% | 0.34% |
| | | 100% | 98.09% | 0.51% | 0.08% | 0.05% | 0.01% | 0.00% | 1.27% | 0.64% |
| | Other doubtful loans | 100% | 3.96% | 87.86% | 1.21% | 0.70% | 0.42% | 0.04% | 5.81% | 3.96% |
| | | 100% | 4.32% | 91.53% | 1.83% | 0.86% | 0.05% | 0.00% | 1.40% | 2.37% |
| | Substandard loans | 100% | 0.45% | 9.04% | 83.13% | 0.75% | 0.90% | 0.60% | 5.12% | 4.32% |
| | | 100% | 1.85% | 16.67% | 77.31% | 1.39% | 0.00% | 0.00% | 2.78% | 2.75% |
| | Virtually bankrupt loans | 100% | 0.47% | 1.42% | - | 90.66% | 2.96% | 0.24% | 4.26% | 9.49% |
| | | 100% | 0.00% | 15.44% | - | 77.22% | 3.80% | 1.01% | 2.53% | 2.26% |
| | Legally bankrupt loans | 100% | - | 0.20% | - | 0.80% | 83.00% | 2.40% | 13.60% | 18.52% |
| | | 100% | - | 0.00% | - | 0.00% | 92.81% | 1.20% | 5.99% | 1.39% |
| | Bankrupt clients | 100% | - | - | - | - | - | 87.94% | 12.06% | 1.89% |
| | | 100% | - | - | - | - | - | 88.64% | 11.36% | 3.19% |
| Total | | 100% | 95.37% | 2.95% | 0.40% | 0.50% | 0.31% | 0.12% | 0.35% | 15.44% |
| | | 100% | 92.57% | 4.38% | 0.51% | 0.75% | 0.38% | 0.10% | 1.32% | 4.81% |
| | | | | | | | | | | 1.00% |
| | | | | | | | | | | 0.00% |
| | | | | | | | | | | - |
| | | | | | | | | | | 0.17% |
| | | | | | | | | | | 0.42% |
| | | | | | | | | | | 0.39% |
| | | | | | | | | | | 0.77% |

Note: "Other" indicates loans that were cancelled as of the end of March 2018 or those excluded from the self-assessment due to their small size.

Capital Adequacy Ratio Trends

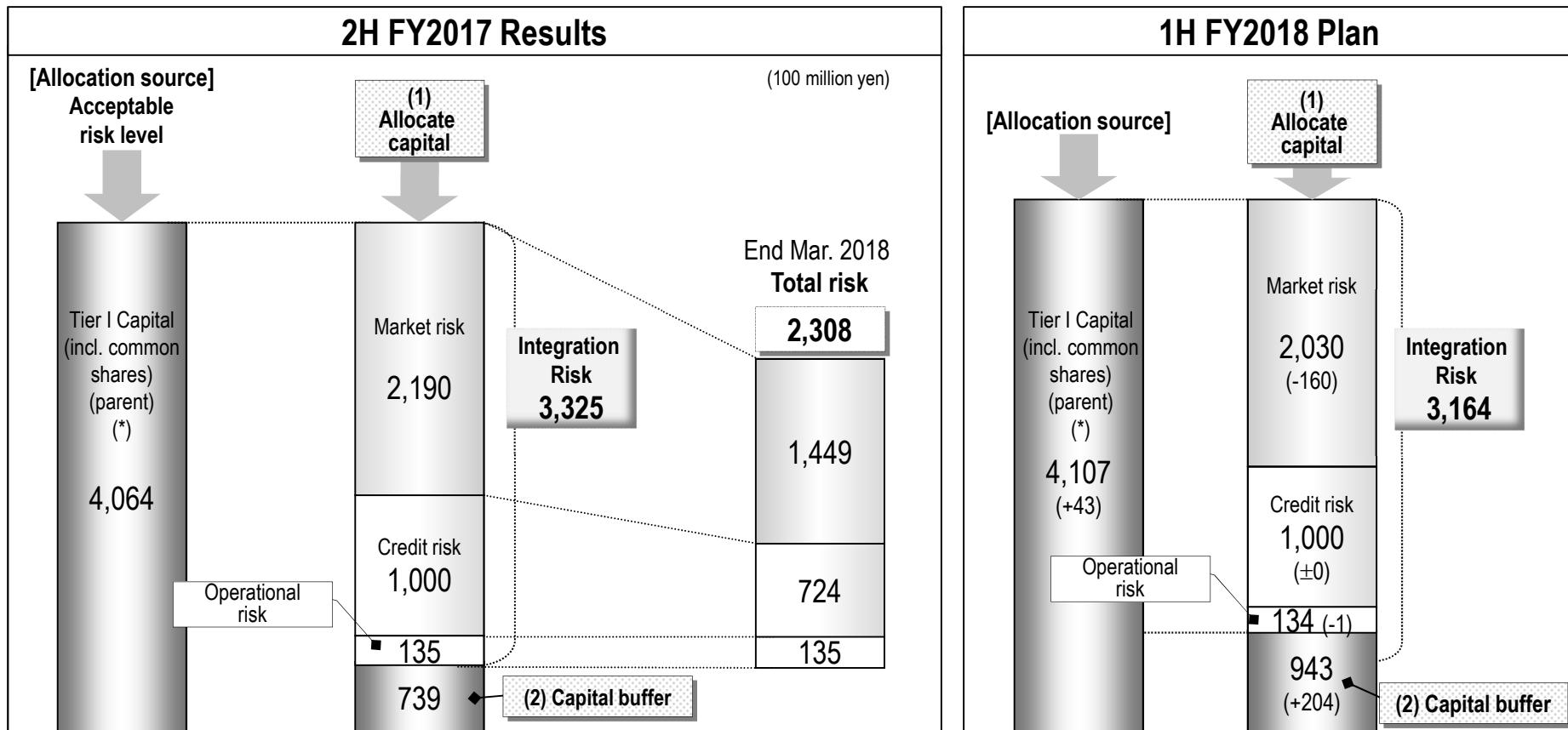


[Basel III standards]

| [Parent] (% , 100 million yen) | 1H FY2014 | FY2014 | 1H FY2015 | FY2015 | 1H FY2016 | FY2016 | 1H FY2017 | FY2017 |
|--|-----------|--------|-----------|--------|-----------|--------|-----------|--------|
| Overall capital adequacy ratio | 14.35 | 14.73 | 14.80 | 14.56 | 13.85 | 13.06 | 13.03 | 12.87 |
| Tier I ratio | 12.89 | 13.34 | 13.72 | 13.75 | 13.12 | 12.77 | 12.71 | 12.87 |
| Tier I ratio (including common shares) | 12.89 | 13.34 | 13.72 | 13.75 | 13.12 | 12.77 | 12.71 | 12.87 |
| Overall capital adequacy | 4,405 | 4,722 | 4,603 | 4,864 | 4,902 | 4,817 | 5,004 | 5,078 |
| Tier 1 capital | 3,955 | 4,275 | 4,269 | 4,595 | 4,645 | 4,712 | 4,883 | 5,078 |
| Common equity Tier 1 capital | 3,955 | 4,275 | 4,269 | 4,595 | 4,645 | 4,712 | 4,883 | 5,078 |
| Risk weighted assets | 30,680 | 32,038 | 31,094 | 33,407 | 35,397 | 36,880 | 38,402 | 39,449 |
| Credit risk | 29,022 | 30,399 | 29,454 | 31,765 | 33,778 | 35,267 | 36,812 | 37,889 |
| Operational risk | 1,658 | 1,639 | 1,640 | 1,641 | 1,619 | 1,612 | 1,590 | 1,559 |

| [Consolidated] (% , 100 million yen) | 1H FY2014 | FY2014 | 1H FY2015 | FY2015 | 1H FY2016 | FY2016 | 1H FY2017 | FY2017 |
|--|-----------|--------|-----------|--------|-----------|--------|-----------|--------|
| Overall capital adequacy ratio | 14.98 | 15.27 | 15.35 | 14.94 | 14.24 | 13.38 | 13.39 | 13.22 |
| Tier I ratio | 13.45 | 13.84 | 14.24 | 14.11 | 13.48 | 13.08 | 13.06 | 13.22 |
| Tier I ratio (including common shares) | 13.41 | 13.82 | 14.24 | 14.11 | 13.48 | 13.08 | 13.06 | 13.22 |
| Overall capital adequacy | 4,646 | 4,941 | 4,823 | 5,034 | 5,087 | 4,978 | 5,174 | 5,250 |
| Tier 1 capital | 4,173 | 4,477 | 4,473 | 4,753 | 4,815 | 4,863 | 5,046 | 5,247 |
| Common equity Tier 1 capital | 4,159 | 4,471 | 4,473 | 4,753 | 4,815 | 4,863 | 5,046 | 5,247 |
| Risk weighted assets | 31,004 | 32,341 | 31,415 | 33,687 | 35,700 | 37,181 | 38,642 | 39,691 |
| Credit risk | 29,268 | 30,622 | 29,696 | 31,968 | 34,007 | 35,494 | 36,977 | 38,054 |
| Operational risk | 1,735 | 1,718 | 1,718 | 1,718 | 1,693 | 1,687 | 1,665 | 1,637 |

Capital Allocation and Integration Risks



[Role of different types of capital]

| | |
|------------------|---|
| Allocate capital | Capital allocated to each risk up to the allocated source ((Risk limit by risk category)) |
| Capital buffer | <ul style="list-style-type: none"> ✓ Reserves of capital in case of its losses due to stress ✓ In case of immeasurable risks ✓ When econometric model unable to estimate risk ✓ Reserves in case of new risk-taking, etc. |

(Reference) IRRBB (Interest Rate Risk in the Banking Book) (non-consolidated)

| | |
|---|---------------|
| Maximum value of Δ EVE | ¥39.7 billion |
| Materiality test (maximum value of Δ EVE / Tier I) | 7.8% |
| ⇒ The interest risk (maximum value of Δ EVE) of the Chugoku Bank was within 15% of Tier I capital and meets the requirements of the materiality test by the authorities. | |

Use of Allocate Capital and Risk Exposure Assumptions



Capital Allocation and Integration Risk Trends (supplement)

The table below illustrates trends for Capital allocation and integration risks in 2H FY2017, and the Capital allocation trends for 1H FY2018.

| | 2H FY2017 | | 1H FY2018 | | | Calculation methods, etc. (Supplement measurements) |
|-------------------|---------------------------|--|--------------------------|--------|---|---|
| | Capital allocation value | Risk exposure (End Mar. 2018) | Capital allocation value | YoY | Major factors that triggered change | |
| Allocation source | 4,064 | | 4,107 | (+43) | — | Deduction of positive securities valuation gain from Tier I capital (including parent common shares) at the end of FY2017 |
| | 3,325 | 2,308 | 3,164 | (-161) | | |
| | 2,190 | 1,449 | 2,030 | (-160) | | |
| | 2,170 | Interest risk Price fluctuation risk (Correlation) | 2,010 | (-160) | • Decrease due to reduction in interest risk (decrease in foreign currency bond investment) -160 | • VaR (factor in 125-day retention period, 99.9% confidence level, core deposits) • Employ VaR taking into account the correlation between interest risk and equities (net investment) • For cross-shareholdings, deduct valuation gains from VaR • Interest sensitive assets and liabilities, including deposits, loans, and bonds; assets with price fluctuation risk, including equities and investment trusts • Including assets and liabilities belonging to consolidated subsidiaries |
| | 20 | 1 | 20 | (0) | — | • Money in trust • Trading securities |
| | 1,000 | 724 | 1,000 | (0) | — | |
| | 830 | 587 | 830 | (0) | — | |
| | 170 | 136 | 170 | (0) | — | • Monte Carlo simulation UL (1-year retention period*, 99.9% confidence level) • For securitization, some restrictions on capital * Six months for market related credit (bonds) |
| | 135 | 135 | 134 | (-1) | — | • Commercial credit, including securities, and assets possessed by consolidated subsidiaries * Six months for market related credit (bonds) |
| | (Unused allocate capital) | 1,017 | | | | Capital requirements • Home loans, etc. |
| Capital buffer | 739 | | 943 | (+204) | • Buffer against market risk and credit risk +204 | Post risk exposure estimated at the time business plans were created, based on the gross profit allocation methods (to be fixed during 1H FY2018) Reserves of capital in case of its losses due to stress, in case risk increases more than expected, and in case of new risk-taking |

Group Company Performance Trends



| (Million yen, %) | Business profile | Real ownership ratio | | FY2015 1H | FY2015 | FY2016 1H | FY2016 | FY2017 1H | FY2017 |
|-----------------------------------|-----------------------------------|----------------------|------------------|--------------|--------|--------------|--------|--------------|--------|
| Chugin Lease Co., Ltd | Leasing | 100.00 | Ordinary revenue | 5,684 | 12,855 | 6,975 | 15,120 | 5,695 | 11,245 |
| | | | Recurring profit | 427 | 883 | 570 | 1,089 | 521 | 823 |
| | | | Net income | 297 | 584 | 386 | 725 | 356 | 553 |
| Chugin Credit Guarantee Co., Ltd. | Credit assurance | 100.00 | Ordinary revenue | 838 | 1,653 | 851 | 1,644 | 816 | 1,608 |
| | | | Recurring profit | 837 | 1,562 | 664 | 1,176 | 740 | 1,344 |
| | | | Net income | 553 | 1,006 | 439 | 772 | 491 | 885 |
| Chugin Card Co., Ltd. | Credit card | 100.00 | Ordinary revenue | 660 | 1,276 | 699 | 1,338 | 726 | 1,439 |
| | | | Recurring profit | 184 | 334 | 201 | 319 | 206 | 354 |
| | | | Net income | 100 | 205 | 170 | 243 | 145 | 240 |
| Chugin Asset Management Co., Ltd. | Securities investment advisor | 100.00 | Ordinary revenue | 213 | 403 | 210 | 410 | 223 | 454 |
| | | | Recurring profit | 70 | 99 | 26 | 32 | 32 | 54 |
| | | | Net income | 49 | 68 | 21 | 24 | 24 | 39 |
| Chugin Securities Co., Ltd. | Financial instrument transactions | 100.00 | Ordinary revenue | 1,969 | 3,517 | 1,582 | 3,594 | 1,940 | 4,303 |
| | | | Recurring profit | 454 | 518 | 114 | 391 | 276 | 735 |
| | | | Net income | 305 | 349 | 76 | 261 | 188 | 521 |
| CBS Co., Ltd. | Banking operation outsourcing | 100.00 | Ordinary revenue | 516 | 1,018 | 549 | 1,109 | 565 | 1,136 |
| | | | Recurring profit | 46 | 65 | 95 | 184 | 122 | 232 |
| | | | Net income | 29 | 38 | 61 | 117 | 81 | 151 |
| Chugin Operation Center Co., Ltd. | Banking operation outsourcing | 100.00 | Ordinary revenue | 388 | 777 | 403 | 789 | 407 | 789 |
| | | | Recurring profit | 16 | 32 | 27 | 31 | 31 | 30 |
| | | | Net income | 9 | 16 | 17 | 16 | 19 | 17 |

Key Press Releases



| | | |
|------|---------|---|
| 2017 | Oct. 5 | Issuance of Regional Card Using Electronic Money |
| | Oct. 10 | Opening of Chugin Kurashiki Insurance Plaza |
| | Oct. 11 | Establishment of Chugin Business Foundation Support Package |
| | Oct. 12 | Commencement of T SUBASA Fintech Common Platform Development by the T SUBASA Financial System Advancement Alliance Member Banks |
| | Oct. 27 | Decision of the First Investment Project of the Chugin Innovation Fund |
| | Nov. 1 | Provision of New Functions of the Smartphone App Due to the Start of Handling of the Lifetime Passbook by Moneytree |
| | Nov. 6 | Business Partnership with Japan Digital Design, Inc. |
| | Nov. 29 | Opening of [Kurashiki Entrepreneur Academy] Okayama Innovation Pre-School |
| | Nov. 30 | Execution of Syndicated Loan with the Japan Bank for International Cooperation |
| | Dec. 7 | Example of Initiatives in Regional Revitalization |
| | Dec. 13 | Start of Recruitment for Okayama Innovation School 2018 |
| | Dec. 15 | The Convening of the Bangkok Business Exchange Meeting by Banks Participating in the T SUBASA Project |
| | Dec. 22 | Notice Concerning the Establishment of a Nomination and Compensation Committee |
| | Dec. 26 | Initiatives toward Regional Revitalization (Human Resources Development) of the Tamano Region |
| 2018 | Jan. 16 | Participation in the Designated Management Operations of the Okayama Research Park Incubation Center |
| | Jan. 19 | Conclusion of an Agreement Concerning Comprehensive Cooperation Relating to Regional Revitalization with Tamano city |
| | Jan. 22 | Opening of Mimasaka Start-up School 2018 |
| | Jan. 26 | Improvement of Screening Efficiency of Personal Loans and Joint Development of a System for the Introduction of a Web Completion-Type Scheme |
| | Feb. 2 | Opening of the Rebuilt and Relocated Takuma Branch |
| | Feb. 5 | Initiatives in Local Promotion Activities |
| | Feb. 13 | Establishment of Logo in the T SUBASA Financial System Advancement Alliance |
| | Feb. 22 | Partial Amendment to the HQ Organization |
| | Mar. 1 | Initiatives in Foundation Support |
| | Mar. 1 | Publication of the Policy Relating to Cooperation and Collaboration with Electronic Settlement Agents |
| | Mar. 16 | Additional Brand of the <i>Hare-no-kuni</i> Card, a Regional Card Using Electronic Money |
| | Mar. 16 | Initiatives toward the Resolution of Waiting Lists for Nursery Schools |
| | Mar. 23 | Commencement of Full-Scale Examination toward a Common Mission-Critical System with Toho Bank --Collaborative Measures of the T SUBASA Financial System Advancement Alliance-- |
| | Mar. 26 | Decision of Investment in IT-Linked Agri Service Business --Assisting Initiatives in the Cultivation of Regional Brand Strawberries "Haremusume"-- |
| | Mar. 27 | Commencement of Corporate Auto Lease Business |
| | Mar. 29 | Conclusion of Agreement on the Donation System by Bequest |
| | Mar. 30 | Notice concerning the Establishment of an Information Disclosure Policy |

Chugoku Bank Profile and Branch (office) Network



Chugoku Bank Profile

(As of Mar. 31, 2018)

Establishment

December 21, 1930

Headquarters

1-15-20 Marunouchi,
Kita-ku Okayama

Capital

¥15.1 billion

No. of employees

2,961

No. of branches

162
HQ,
domestic branches (152),
overseas branch (1),
sub-branch (7),
Internet branch (1)

No. of branches in local area

- 108 in Okayama Pref.
- 39 in Okayama City
- 20 in Kurashiki City
- 26 in Hiroshima Pref.
- 20 in Bingo region
- 3 in Hiroshima City
- 17 in the Shikoku area
- 6 in Hyogo Pref.



For inquiries regarding this document, please contact:

Management Planning Department, The Chugoku Bank, Ltd.

Mr. Fumiyama / Mr. Maniwa

Tel: +81-86-234-6519; Fax: +81-86-234-6587

Email:souki01@chugin.jp